## 1976 EDITORIAL INDEX

The following index is a comprehensive listing arranged in strict alphabetical order of the editorial contents of the nine monthly issues (January, 1976 through September, 1976) of FENCE INDUSTRY Magazine that were published as of press time for this directory. (Next year's directory will contain an editorial index for 12 issues of the journal: October 1976 through September, 1977.) Included in the index are entries for all feature articles, cross-referenced by title, author and subject, and departmental material, including editorials, publisher's memos, association news, foreign notes, industry news, new products and trade literature.

#### A

Acton, Dave-Industry Leaders Speak		
Out	Sept.	17
Advertising Campaign Spurs Sales, Promotes		
Growth	June	
How to Sell Your Services & Products .	Mar.	22
Dave Kaiser	Mar.	19
Variety, the Key to Sales-Sherman	Wicii.	10
Grant	Mar.	9
Studied Use of Standard Devices— Dave Kaiser Variety, the Key to Sales—Sherman Grant Well-Planned Promotions Pay—Phillip		
M. Perry	Mar.	15
Africa Potentially Lucrative Market	May	16
Potentially Lucrative Market Preference for Asian Investors	Sept.	
Alarm, Fence-Mounted (Mountain West Alarm Supply)		
Alarm Supply)	Mar.	49
Alaska		
Highway Dept. Bidders Must Consider Minority Subcontractors	Feb.	34
Alternators, Portable (Milwaukee Elec-	. 00.	-
tric Tool)	Mar.	48
Aluminum		
Increased Demand Expected	Apr. Mar.	35
Grill Production Method Patented Shipments Up Sharply	Sept.	34
Aluminum Fencing Comes of Age-		
Aluminum Fencing Comes of Age— Wayne Culver	June	13
American Assn. of Cost Engineers Plans	Feb.	20
American History Through Fencing-	reb.	30
Meeting American History Through Fencing— George W. Whitman	July	23
Argentina		
Aid Promised to Fence Industry	June	
Armco Steel Expands Services	Mar.	30
CCI Cites Steel Industry for Attention .	Sept.	42
Focuses on Steel Mill Development .	May	46
Free Trade Zone Proposed	Feb.	44
Asher, Wendy A Personal Look at the Ladies' Program		
	Apr.	17
Philadelphia	Jan.	15
Assessing the Mood of the Industry		
(Survey)	Apr.	20
(Survey)		
(Survey)	Apr. July	38 36
(Survey) ASTM Comm. F-14 on Fencing Honors Winge Comm. F-14 to Meet in Denver	Apr. July Aug.	38 36 34
(Survey) ASTM Comm. F-14 on Fencing Honors Winge Comm. F-14 to Meet in Denver Atlantic Steel Plant Opened	Apr. July Aug. June	38 36 34 33
(Survey) ASTM Comm. F-14 on Fencing Honors Winge Comm. F-14 to Meet in Denver Atlantic Steel Plant Opened Attachment, Lift-Truck (Allis-Chalmers)	Apr. July Aug.	38 36 34 33
(Survey) ASTM Comm. F-14 on Fencing Honors Winge Comm. F-14 to Meet in Denver Atlantic Steel Plant Opened Attachment, Lift-Truck (Allis-Chalmers) Auger, Portable Earth (General Equipment)	Apr. July Aug. June	38 36 34 33 52
(Survey) ASTM Comm. F-14 on Fencing Honors Winge Comm. F-14 to Meet in Denver Atlantic Steel Plant Opened Attachment, Lift-Truck (Allis-Chalmers) Auger, Portable Earth (General Equipment) Authors	Apr. July Aug. June July Feb.	38 36 34 33 52 49
(Survey) ASTM Comm. F-14 on Fencing Honors Winge Comm. F-14 to Meet in Denver Atlantic Steel Plant Opened Attachment, Lift-Truck (Aliis-Chalmers) Auger, Portable Earth (General Equipment) Authors Action, Dave	Apr. July Aug. June July Feb. Sept.	38 36 34 33 52 49
(Survey) ASTM Comm. F-14 on Fencing Honors Winge Comm. F-14 to Meet in Denver Atlantic Steel Plant Opened Attachment, Lift-Truck (Allis-Chalmers) Auger, Portable Earth (General Equipment) Authors	Apr. July Aug. June July Feb. Sept. Jan.	38 36 34 33 52 49
(Survey) ASTM Comm. F-14 on Fencing Honors Winge Comm. F-14 to Meet in Denver Atlantic Steel Plant Opened Attachment, Lift-Truck (Allis-Chalmers) Auger, Portable Earth (General Equipment) Authors Acton, Dave Asher, Wendy Blackwell, Blanche	Apr. July Aug. June July Feb. Sept. Jan. Apr. Aug.	38 36 34 33 52 49 17 15 17 9
(Survey) ASTM Comm. F-14 on Fencing Honors Winge Comm. F-14 to Meet in Denver Atlantic Steel Plant Opened Attachment, Lift-Truck (Aliis-Chalmers) Auger, Portable Earth (General Equipment) Authors Action, Dave	Apr. July Aug. June July Feb. Sept. Jan. Apr. Aug. June	38 36 34 33 52 49 17 15 17 9 27
(Survey) ASTM Comm. F-14 on Fencing Honors Winge Comm. F-14 to Meet in Denver Atlantic Steel Plant Opened Attachment, Lift-Truck (Allis-Chalmers) Auger, Portable Earth (General Equipment) Authors Acton, Dave Asher, Wendy Blackwell, Blanche Bond, Marian	Apr. July Aug. June July Feb. Sept. Jan. Apr. Aug. June Aug.	38 36 34 33 52 49 17 15 17 9 27 15
(Survey) ASTM Comm. F-14 on Fencing Honors Winge Comm. F-14 to Meet in Denver Atlantic Steel Plant Opened Attachment, Lift-Truck (Allis-Chalmers) Auger, Portable Earth (General Equipment) Authors Acton, Dave Asher, Wendy Blackwell, Blanche Bond, Marian Bremer, Francis J.	Apr. July Aug. June July Feb. Sept. Jan. Apr. Aug. June Aug. Sept.	38 36 34 33 52 49 17 15 17 9 27 15 22
(Survey) ASTM Comm. F-14 on Fencing Honors Winge Comm. F-14 to Meet in Denver Atlantic Steel Plant Opened Attachment, Lift-Truck (Allis-Chalmers) Auger, Portable Earth (General Equipment) Authors Acton, Dave Asher, Wendy Blackwell, Blanche Bond, Marian Bremer, Francis J. Budzik, Janet & Richard	Apr. July Aug. June Aug. June Aug. Sept. Jan. Apr. Aug. June Aug. Sept. Jan. Mar.	38 36 34 33 52 49 17 15 17 9 27 15 22 25 22
(Survey) ASTM Comm. F-14 on Fencing Honors Winge Comm. F-14 to Meet in Denver Atlantic Steel Plant Opened Attachment, Lift-Truck (Allis-Chalmers) Auger, Portable Earth (General Equipment) Authors Acton, Dave Asher, Wendy Blackwell, Blanche Bond, Marian Bremer, Francis J. Budzik, Janet & Richard	Apr. July Aug. June Aug. June Aug. Sept. Jan. Mar. Sept.	38 36 34 33 52 49 17 15 17 9 27 15 22 25 22 18
(Survey) ASTM Comm. F-14 on Fencing Honors Winge Comm. F-14 to Meet in Denver Atlantic Steel Plant Opened Attachment, Lift-Truck (Allis-Chalmers) Auger, Portable Earth (General Equipment) Authors Acton, Dave Asher, Wendy Blackwell, Blanche Bond, Marian Bremer, Francis J. Budzik, Janet & Richard	Apr. July Aug. June July Feb. Sept. Jan. Apr. Aug. June Aug. Sept. Jan. Mar. Sept. Sept. Sept.	38 36 34 33 52 49 17 15 17 9 27 15 22 25 22 18 18
(Survey) ASTM Comm. F-14 on Fencing Honors Winge Comm. F-14 to Meet in Denver Atlantic Steel Plant Opened Attachment, Lift-Truck (Allis-Chalmers) Auger, Portable Earth (General Equipment) Authors Acton, Dave Asher, Wendy Blackwell, Blanche Bond, Marian Bremer, Francis J. Budzik, Janet & Richard Bumby, Adain J. Crowley, Arthur M. Culver, Wayne	Apr. July Aug. June July Feb. Sept. Jan. Apr. Aug. June Aug. Sept. Jan. Mar. Sept. Sept. Feb.	38 36 34 33 52 49 17 15 17 9 27 15 22 25 22 18 18 23
(Survey) ASTM Comm. F-14 on Fencing Honors Winge Comm. F-14 to Meet in Denver Atlantic Steel Plant Opened Attachment, Lift-Truck (Allis-Chalmers) Auger, Portable Earth (General Equipment) Authors Acton, Dave Asher, Wendy Blackwell, Blanche Bond, Marian Bremer, Francis J. Budzik, Janet & Richard Bumby, Adain J. Crowley, Arthur M. Culver, Wayne June 13;	Apr. July Aug. June July Feb. Sept. Jan. Apr. Aug. June Aug. Sept. Jan. Mar. Sept. Feb. Sept. Sept. Feb.	38 36 34 33 52 49 17 15 17 9 27 15 22 25 22 18 18 23 28
(Survey) ASTM Comm. F-14 on Fencing Honors Winge Comm. F-14 to Meet in Denver Atlantic Steel Plant Opened Attachment, Lift-Truck (Allis-Chalmers) Auger, Portable Earth (General Equipment) Authors Acton, Dave Asher, Wendy Blackwell, Blanche Bond, Marian Bremer, Francis J. Budzik, Janet & Richard Bumby, Adain J. Crowley, Arthur M. Culver, Wayne June 13;	Apr. July Aug. June July Feb. Sept. Jan. Apr. Aug. June Aug. June Aug. Sept. Sept. Sept. Sept. Sept. Sept. Sept. Sept.	38 36 34 33 52 49 17 15 17 15 22 22 18 18 23 28 18 20
(Survey) ASTM Comm. F-14 on Fencing Honors Winge Comm. F-14 to Meet in Denver Atlantic Steel Plant Opened Attachment, Lift-Truck (Allis-Chalmers) Auger, Portable Earth (General Equipment) Authors Acton, Dave Asher, Wendy Blackwell, Blanche Bond, Marian Bremer, Francis J. Budzik, Janet & Richard Bumby, Adain J. Crowley, Arthur M. Culver, Wayne June 13;	Apr. July Aug. June July Feb. Sept. Jan. Apr. Aug. Sept. Jan. Marr. Sept. Sept. Sept. Sept. Sept. Sept. Sept.	38 36 34 33 52 49 17 15 17 9 27 15 22 25 22 18 18 23 28 18 20 18 20 20 20 20 20 20 20 20 20 20 20 20 20
(Survey) ASTM Comm. F-14 on Fencing Honors Winge Comm. F-14 to Meet in Denver Atlantic Steel Plant Opened Attachment, Lift-Truck (Allis-Chalmers) Auger, Portable Earth (General Equipment) Authors Acton, Dave Asher, Wendy Blackwell, Blanche Bond, Marian Bremer, Francis J. Budzik, Janet & Richard Bumby, Adain J. Crowley, Arthur M. Culver, Wayne June 13;	Apr. July Aug. June July Feb. Sept. Jan. Apr. Aug. Sept. Jan. Mar. Sept.	38 36 34 33 52 49 17 15 17 9 27 15 22 25 22 18 18 23 28 18 20 18 20 18 20 18 20 20 20 20 20 20 20 20 20 20 20 20 20
(Survey) ASTM Comm. F-14 on Fencing Honors Winge Comm. F-14 to Meet in Denver Atlantic Steel Plant Opened Attachment, Lift-Truck (Allis-Chalmers) Auger, Portable Earth (General Equipment) Authors Acton, Dave Asher, Wendy Blackwell, Blanche Bond, Marian Bremer, Francis J. Budzik, Janet & Richard Bumby, Adain J. Crowley, Arthur M. Culver, Wayne Danon, Felix J. Dietsch, W. R. Froelich, Robert Gibbs, Robert K. Gootee, Robert F. Grant, Sherman	Apr. July Aug. June July Feb. Sept. Jan. Apr. Apr. Apr. Sept. Sept. Sept. Sept. Sept. Sept. Sept. Sept. Mar. Mar. Mar. Sept. Sept. Sept. Mar. Mar. Mar. Sept. Sept. Sept. Sept. Sept. Sept. Sept. Sept. Mar. Mar.	38 36 34 33 52 49 17 15 22 25 22 18 23 28 18 20 18 20 23 9
(Survey) ASTM Comm. F-14 on Fencing Honors Winge Comm. F-14 to Meet in Denver Atlantic Steel Plant Opened Attachment, Lift-Truck (Allis-Chalmers) Auger, Portable Earth (General Equipment) Authors Acton, Dave Asher, Wendy Blackwell, Blanche Bond, Marian Bremer, Francis J. Budzik, Janet & Richard Bumby, Adain J. Crowley, Arthur M. Culver, Wayne June 13;	Apr. July Aug. June July Feb. Sept. Jan. Apr. June Aug. Sept. Sept	38 36 34 33 52 49 17 15 22 25 22 18 23 28 18 20 18 20 23 9

75 III 6 E 7		
Kaiser, Dave Kellen, H. W. Koelling, Verm Krouse, Victor A., Sr. Leming, George O. Liskey, John Maasdam, Felber Marley, C. F. Millar, George B. Moores, Lawrence Apr. 9; June 17; July 9; Nelson, A. P. Nelson, Connor F. Parisien, Rudy Perry, Phillip  Peterson, Gene Puttock, Nigel W. Rose, Edmund S. Schomp, Gerald L. Schwartz, Gerald L.	Sept. Mar. Sept. Sept. Sept. Sept. Sept. Sept. Jan. June Sept. Mar. Aug. Sept. Mar. Aug. Sept. July July July July July July July July	19 19 225 227 227 117 222 220 225 220 225 221 221 221 221 223 226 228 229 221 221 221 221 221 222 223 224 225 227 227 227 227 227 227 227 227 227
Author Requests Aid	Sept. Mar. Apr.	22 26 22
В		
Backstops Baseball (Sports Play) Basketball (Sports Play) Basketball (Sports Play) Bangladesh Border Fence Set Up Blackwell, Blanche—Fabricating, Marketing & Installing Ornamental Metal Fencing Bolts & Nuts, Aluminum (Fasteners)	May Feb. Jan.	50 48
Fencing Bolts & Nuts, Aluminum (Fasteners) Bond, Marian California Firm Finds Demand for Or- namental Iron Fencing Increasing	Aug. June	
namental Iron Fencing Increasing Craftsmanship & Costs Concern Cali- fornia Firm Books, Brochures, Catalogs—See Trade Literature	Aug. June	
Brazil Expands Steel Industry Output Japanese to Build Brazilian Plant Bremmer, Francis J.	Sept. Sept. Sept. May Mar.	42 22
Reduce Losses	Jan. Mar. Mar.	22
Conference Planned	Mar.	35
Industry Profits Decline Slightly Profits Up 6% Profits Increase Bumby, Adain J. Bureaucracy Foils Erector	Aug. Feb.	30 34
С		
Cable Winch-Hoist, Portable (Lug-All) California Firm Finds Demand for Or-	Apr.	58
ing—Marian Bond Capital Appropriations Rise Canadian Fence Industry Assn. Officers Elected & Trade Show Planned	Apr.	41
Plans Trade Show Third Annual Exposition & Trade Show Witteveen Posthumously Named Member of the Year Canadian Trade Mission Vixits Manila	Mar. June June	
Canadian Trade Mission Visits Manila Catalogs & Brochures—See Trade Liter- ature Chain Link Fence Manufacturers' Insti-	June	
tute Liskey Addresses Group	Sept.	27
Specification for Basic Rural Right-of- Way Fence	July	32
Washington Office Opened Chain Link Fence Manufacturers' Insti- tute Holds Semi-Annual Meetings— Lawrence Moores	Apr.	
China	Aug.	
Agrees on Border Fencing Develops Plastic-like Fence Coating Fence Industry Advised by Technicians	June	45

Increases Wood Imports To Export Prefab Aluminum Fences	June	
Clamping Device (International Re-		
sources & Intermediary Services)	Aug.	44
sources & Intermediary Services) Coatings, Non-leaded Vinyl (Rust- Oleum) Colorado	Aug.	43
Energysave 76 Show Planned for		_
Commerce International Corp. Forms	Sept.	34
Denver Commerce International Corp. Forms Three Divisions Concrete Mixer (Stone Construction)	June Mar.	
Conference Board, The		
Capital Appropriations Rise Consumers to Buy More	Apr. May	39
Consumer Confidence Down Consumer Confidence Down Consumer Confidence Noted Economic Recovery Predicted Foreign Investments Decline Labor Climate Analyzed	Jan.	34
Economic Recovery Predicted	Mar. Jan.	30
Foreign Investments Decline	Mar.	35
Plant & Equipment Appropriations	Feb.	30
Down	Feb.	32
Connor, Nelson F	Sept.	
Didding with Migrafilm Convince	June	25
Contracts Up	Sept. Apr.	32
Costs Rise	Feb.	36
Scheduled in Paris	July	41
Contracts Gain Contracts Up Costs Rise Equipment & Supplies Exhibition Scheduled in Paris Exposition & Conference Planned Highway Bidders Must Consider Minor-	Feb.	
ity Subcontractors	Feb.	34
Market Studied	May Jan.	34
Swimming Pool Construction Declines Consumers	June	
Confidence Down	Jan.	34
Confidence Noted	July Mar. May	32
To Buy More	May Feb.	38
To Buy More Cost Engineers Plan Meeting Counting Scale (Electronic National Controls)		
	Mar.	
nia Firm—Marian Bond	June Apr.	
Cranes, Telescoping (G. W. Galloway) .	July	52
Crowley, Arthur M	Sept.	18
Culver, Wayne Aluminum Fencing Comes of Age Post-Erecting Procedures Discussed &	June	13
Culver, Wayne Aluminum Fencing Comes of Age Post-Erecting Procedures Discussed & Analyzed Wholesale-Retail Firm Emphasizes Ser-	June Sept.	13
Culver, Wayne Aluminum Fencing Comes of Age Post-Erecting Procedures Discussed & Analyzed Wholesale-Retail Firm Emphasizes Ser-	June Sept. Feb.	28
Culver, Wayne Aluminum Fencing Comes of Age Post-Erecting Procedures Discussed & Analyzed Wholesale-Retail Firm Emphasizes Ser-	June Sept. Feb. Aug.	13 28 23 23
Culver, Wayne Aluminum Fencing Comes of Age Post-Erecting Procedures Discussed & Analyzed Wholesale-Retail Firm Emphasizes Service Custom Work Pays Off for Ohio Fence Dealer—Phillip M. Perry Cut-Off Wheel, Vertical (Stanley Hydraulic Tools) Cutter & Welder, Flame (Emerson Elec-	June Sept. Feb. Aug. May	10 28 20 20 20 50
Culver, Wayne Aluminum Fencing Comes of Age Post-Erecting Procedures Discussed & Analyzed Wholesale-Retail Firm Emphasizes Service Custom Work Pays Off for Ohio Fence Dealer—Phillip M. Perry Cut-Off Wheal, Vertical (Stanley Hydraulic Tools)	June Sept. Feb. Aug.	10 28 20 20 20 50
Culver, Wayne Aluminum Fencing Comes of Age Post-Erecting Procedures Discussed & Analyzed Wholesale-Retail Firm Emphasizes Service Custom Work Pays Off for Ohio Fence Dealer—Phillip M. Perry Cut-Off Wheel, Vertical (Stanley Hydraulic Tools) Cutter & Welder, Flame (Emerson Electric)	June Sept. Feb. Aug. May	10 28 20 20 20 50
Culver, Wayne Aluminum Fencing Comes of Age Post-Erecting Procedures Discussed & Analyzed Wholesale-Retail Firm Emphasizes Service Custom Work Pays Off for Ohio Fence Dealer—Phillip M. Perry Cut-Off Wheel, Vertical (Stanley Hydraulic Tools) Cutter & Welder, Flame (Emerson Electric)	June Sept. Feb. Aug. May Jan.	13 28 23 23 50 63
Culver, Wayne Aluminum Fencing Comes of Age Post-Erecting Procedures Discussed & Analyzed Wholesale-Retail Firm Emphasizes Service Custom Work Pays Off for Ohio Fence Dealer—Phillip M. Perry Cut-Off Wheel, Vertical (Stanley Hydraulic Tools) Cutter & Welder, Flame (Emerson Electric)  D Danon, Felix J. Dealer-Frectors	June Sept. Feb. Aug. May Jan. Sept.	13 28 23 23 50 63
Culver, Wayne Aluminum Fencing Comes of Age Post-Erecting Procedures Discussed & Analyzed Wholesale-Retail Firm Emphasizes Service Custom Work Pays Off for Ohio Fence Dealer—Phillip M. Perry Cut-Off Wheel, Vertical (Stanley Hydraulic Tools) Cutter & Welder, Flame (Emerson Electric)  D Danon, Felix J. Dealer-Frectors	June Sept. Feb. Aug. May Jan. Sept.	10 20 20 20 50 60
Culver, Wayne Aluminum Fencing Comes of Age Post-Erecting Procedures Discussed & Analyzed Wholesale-Retail Firm Emphasizes Service Custom Work Pays Off for Ohio Fence Dealer—Phillip M. Perry Cut-Off Wheel, Vertical (Stanley Hydraulic Tools) Cutter & Welder, Flame (Emerson Electric)  Danon, Felix J. Dealer-Erectors Aroline, Inc., Walnut, Calif. Anderson Safeway Guard Rail Corp., Flint. Mich.	June Sept. Feb. Aug. May Jan. Sept. Aug. Feb.	10 20 20 20 50 60 11
Culver, Wayne Aluminum Fencing Comes of Age Post-Erecting Procedures Discussed & Analyzed Wholesale-Retail Firm Emphasizes Service Custom Work Pays Off for Ohio Fence Dealer—Phillip M. Perry Cut-Off Wheel, Vertical (Stanley Hydraulic Tools) Cutter & Welder, Flame (Emerson Electric)  Danon, Felix J. Dealer-Erectors Aroline, Inc., Walnut, Calif. Anderson Safeway Guard Rail Corp., Flint. Mich.	June Sept. Feb. Aug. May Jan. Sept. Aug. Feb.	10 20 20 20 50 60 11 11 30
Culver, Wayne Aluminum Fencing Comes of Age Post-Erecting Procedures Discussed & Analyzed Analyzed Wholesale-Retail Firm Emphasizes Service Custom Work Pays Off for Ohio Fence Dealer—Phillip M. Perry Cut-Off Wheel, Vertical (Stanley Hydraulic Tools) Cutter & Welder, Flame (Emerson Electric)  Danon, Felix J. Dealer-Erectors Aroline, Inc., Walnut, Calif. Anderson Safeway Guard Rail Corp., Flint, Mich. Ash Fence Co., Dearborn, Mich. B & K Fence Co., Croydon, Pa. Bayshore Fence Co., Sunnyvale, Calif.	June Sept. Feb. Aug. May Jan. Sept. Aug. Feb. Jan. Sept. Mar	13 28 23 25 50 63 11 11 33
Culver, Wayne Aluminum Fencing Comes of Age Post-Erecting Procedures Discussed & Analyzed Wholesale-Retail Firm Emphasizes Service Custom Work Pays Off for Ohio Fence Dealer—Phillip M. Perry Cut-Off Wheel, Vertical (Stanley Hydraulic Tools) Cutter & Welder, Flame (Emerson Electric)  Danon, Felix J. Dealer-Erectors Aroline, Inc., Walnut, Calif. Anderson Safeway Guard Rail Corp., Flint, Mich. Ash Fence Co., Dearborn, Mich. B & K Fence Co., Cydnon, Pa. Bayshore Fence Co., Sunnyvale, Calif. Ben Baker Pools, Inc., Columbus, Ind. Bendle Fence Co., Swartz Creek, Mich.	June Sept. Feb. Aug. May Jan. Sept. Aug. Feb. Jan. Sept. Mar June	1: 2: 2: 5: 6: 1: 1: 3: 3:
Culver, Wayne Aluminum Fencing Comes of Age Post-Erecting Procedures Discussed & Analyzed Wholesale-Retail Firm Emphasizes Service Custom Work Pays Off for Ohio Fence Dealer—Phillip M. Perry Cut-Off Wheel, Vertical (Stanley Hydraulic Tools) Cutter & Welder, Flame (Emerson Electric)  Danon, Felix J. Dealer-Erectors Aroline, Inc., Walnut, Calif. Anderson Safeway Guard Rail Corp., Flint, Mich. Ash Fence Co., Dearborn, Mich. B & K Fence Co., Cydnon, Pa. Bayshore Fence Co., Sunnyvale, Calif. Ben Baker Pools, Inc., Columbus, Ind. Bendle Fence Co., Swartz Creek, Mich.	June Sept. Feb. Aug. May Jan. Sept. Aug. Feb. Jan. Sept. Mar June	1: 2: 2: 5: 6: 1: 1: 3: 3: 2:
Culver, Wayne Aluminum Fencing Comes of Age Post-Erecting Procedures Discussed & Analyzed Wholesale-Retail Firm Emphasizes Service Custom Work Pays Off for Ohio Fence Dealer—Phillip M. Perry Cut-Off Wheel, Vertical (Stanley Hydraulic Tools) Cutter & Welder, Flame (Emerson Electric)  Danon, Felix J. Dealer-Erectors Aaroline, Inc., Walnut, Calif. Anderson Safeway Guaro Rail Corp., Flint, Mich. Ash Fence Co., Dearborn, Mich. B & K Fence Co., Croydon, Pa. Bayshore Fence Co., Sunnyvale, Calif. Ben Baker Pools, Inc., Columbus, Ind. Bendle Fence Co., Dedham, Mass. L I Cunningham & Son Bristol Pa.	June Sept. Feb. Aug. May Jan. Sept. Aug. Feb. Jan. Sept. Mar June Mar. Sept. S	13 28 23 25 50 62 11 11 30 31 21 21 21 22
Culver, Wayne Aluminum Fencing Comes of Age Post-Erecting Procedures Discussed & Analyzed Wholesale-Retail Firm Emphasizes Service Custom Work Pays Off for Ohio Fence Dealer—Phillip M. Perry Cut-Off Wheel, Vertical (Stanley Hydraulic Tools) Cutter & Welder, Flame (Emerson Electric)  Danon, Felix J. Dealer-Erectors Aaroline, Inc., Walnut, Calif. Anderson Safeway Guaro Rail Corp., Flint, Mich. Ash Fence Co., Dearborn, Mich. B & K Fence Co., Croydon, Pa. Bayshore Fence Co., Sunnyvale, Calif. Ben Baker Pools, Inc., Columbus, Ind. Bendle Fence Co., Dedham, Mass. L I Cunningham & Son Bristol Pa.	June Sept. Feb. Aug. May Jan. Sept. Aug. Feb. Jan. Sept. Mar. Sept. Mar. June	1: 2: 2: 5: 6: 1: 1: 3: 3: 2: 2: 2: 2: 2: 2: 3: 3: 3: 4: 4: 4: 4: 4: 4: 4: 4: 4: 4: 4: 4: 4:
Culver, Wayne Aluminum Fencing Comes of Age Post-Erecting Procedures Discussed & Analyzed Wholesale-Retail Firm Emphasizes Service Custom Work Pays Off for Ohio Fence Dealer—Phillip M. Perry Cut-Off Wheel, Vertical (Stanley Hydraulic Tools) Cutter & Welder, Flame (Emerson Electric)  Danon, Felix J. Dealer-Erectors Azroline, Inc., Walnut, Calif. Anderson Safeway Guard Rail Corp., Flint, Mich. Ash Fence Co., Dearborn, Mich. B & K Fence Co., Croydon, Pa. Bayshore Fence Co., Sunnyvale, Calif. Bendle Fence Co., Swartz Creek, Mich. C & C Fence Co., Dedham, Mass. J. J. Cunningham & Son, Bristol, Pa. Fence Craft, Upland, Calif. E. J. Flood Sales Co., Phoenix, Ariz. Hercules Fence Co., Cildewater Va.	June Sept. Feb. Aug. May Jan. Sept. Aug. Feb. Jan. Sept. Mar Mar, Sept. June Mar, Feb. Feb. Feb. Feb. Feb. Feb. Feb. Feb.	1: 2: 2: 5: 6: 1: 1: 3: 3: 2: 2: 2: 2: 2: 2: 3: 3: 3: 2: 2: 2: 2: 2: 2: 2: 2: 2: 2: 2: 2: 2:
Culver, Wayne Aluminum Fencing Comes of Age Post-Erecting Procedures Discussed & Analyzed Wholesale-Retail Firm Emphasizes Service Custom Work Pays Off for Ohio Fence Dealer—Phillip M. Perry Cut-Off Wheel, Vertical (Stanley Hydraulic Tools) Cutter & Welder, Flame (Emerson Electric)  Danon, Felix J. Dealer-Erectors Aaroline, Inc., Walnut, Calif. Anderson Safeway Guard Rail Corp., Flint, Mich. Ash Fence Co., Dearborn, Mich. B & K Fence Co., Croydon, Pa. Bayshore Fence Co., Sunnyvale, Calif. Ben Baker Pools, Inc., Columbus, Ind. Bendle Fence Co., Swartz Creek, Mich. C & C Fence Co., Dedham, Mass. J. J. Cunningham & Son, Bristol, Pa. Fence Craft, Upland, Calif. E. J. Flood Sales Co., Phoenix, Ariz. Hercules Fence Co., Tidewater, Va. Kocher Fence & Lumber Co., Lima, O., Northern California Fence Co., Red.	June Sept. Feb. Aug. May Jan. Sept. Aug. Feb. Jan. Sept. Mar Mar, Sept. June Mar, Feb. Feb. Feb. Feb. Feb. Feb. Feb. Feb.	1: 2: 2: 5: 6: 1: 1: 3: 3: 2: 2: 2: 2: 2: 2: 3: 3: 3: 2: 2: 2: 2: 2: 2: 2: 2: 2: 2: 2: 2: 2:
Culver, Wayne Aluminum Fencing Comes of Age Post-Erecting Procedures Discussed & Analyzed Wholesale-Retail Firm Emphasizes Service Custom Work Pays Off for Ohio Fence Dealer—Phillip M. Perry Cut-Off Wheel, Vertical (Stanley Hydraulic Tools) Cutter & Welder, Flame (Emerson Electric)  Danon, Felix J. Dealer-Erectors Aaroline, Inc., Walnut, Calif. Anderson Safeway Guard Rail Corp., Flint, Mich. Ash Fence Co., Dearborn, Mich. B & K Fence Co., Croydon, Pa. Bayshore Fence Co., Sunnyvale, Calif. Ben Baker Pools, Inc., Columbus, Ind. Bendle Fence Co., Swartz Creek, Mich. C & C Fence Co., Dedham, Mass. J. J. Cunningham & Son, Bristol, Pa. Fence Craft, Upland, Calif. E. J. Flood Sales Co., Phoenix, Ariz. Hercules Fence Co., Tidewater, Va. Kocher Fence & Lumber Co., Lima, O., Northern California Fence Co., Red.	June Sept. Feb. Aug. May Jan. Sept. Aug. Feb. Jan. Sept. Mar Mar, Sept. June Mar, Feb. Feb. Feb. Feb. Feb. Feb. Feb. Feb.	1: 2: 2: 5: 6: 1: 1: 3: 3: 2: 2: 2: 2: 2: 2: 2: 2: 2: 2: 2: 2: 2:
Culver, Wayne Aluminum Fencing Comes of Age Post-Erecting Procedures Discussed & Analyzed Wholesale-Retail Firm Emphasizes Service Custom Work Pays Off for Ohio Fence Dealer—Phillip M. Perry Cut-Off Wheel, Vertical (Stanley Hydraulic Tools) Cutter & Welder, Flame (Emerson Electric)  Danon, Felix J. Dealer-Erectors Arroline, Inc., Walnut, Calif. Anderson Safeway Guard Rail Corp., Flint, Mich. Ash Fence Co., Dearborn, Mich. B & K Fence Co., Croydon, Pa. Bayshore Fence Co., Sunnyvale, Calif. Ben Baker Pools, Inc., Columbus, Ind. Bendle Fence Co., Swartz Creek, Mich. C & C Fence Co., Dedham, Mass. J J. Cunningham & Son, Bristol, Pa. Fence Craft, Upland, Calif. E. J. Flood Sales Co., Phoenix, Ariz. Hercules Fence Co., Tidewater, Va. Kocher Fence & Lumber Co., Lima, O., Northern California Fence Co., Red-wood City, Calif.	June Sept. Feb. Aug. May Jan. Sept. Aug. Feb. Sept. Mar. June Mar. Sept. June Mar. Kar. Feb. Mar. Mar. Feb. Mar. Mar. Feb. Mar. Mar. Mar. Mar.	1: 2: 2: 5: 6: 1: 1: 3: 3: 2: 2: 2: 2: 2: 2: 2: 2: 2: 2: 2: 2: 2:
Culver, Wayne Aluminum Fencing Comes of Age Post-Erecting Procedures Discussed & Analyzed Wholesale-Retail Firm Emphasizes Service Custom Work Pays Off for Ohio Fence Dealer—Phillip M. Perry Cut-Off Wheel, Vertical (Stanley Hydraulic Tools) Cutter & Welder, Flame (Emerson Electric)  Danon, Felix J. Dealer-Erectors Arroline, Inc., Walnut, Calif. Anderson Safeway Guard Rail Corp., Flint, Mich. Ash Fence Co., Dearborn, Mich. B & K Fence Co., Croydon, Pa. Bayshore Fence Co., Sunnyvale, Calif. Ben Baker Pools, Inc., Columbus, Ind. Bendle Fence Co., Swartz Creek, Mich. C & C Fence Co., Dedham, Mass. J J. Cunningham & Son, Bristol, Pa. Fence Craft, Upland, Calif. E. J. Flood Sales Co., Phoenix, Ariz. Hercules Fence Co., Tidewater, Va. Kocher Fence & Lumber Co., Lima, O., Northern California Fence Co., Red-wood City, Calif.	June Sept. Aug. May Jan. Sept. Aug. Heb. Jan. Sept. Mar Mar Mar Mar Mar Mar Aug. Mar Mug. Mar Mug. Mar	1: 28 2: 2: 56 6: 11 1: 3: 3: 2: 2: 2: 2: 2: 2: 2: 2: 2: 2: 2: 2: 2:
Culver, Wayne Aluminum Fencing Comes of Age Post-Erecting Procedures Discussed & Analyzed Wholesale-Retail Firm Emphasizes Service Custom Work Pays Off for Ohio Fence Dealer—Phillip M. Perry Cut-Off Wheel, Vertical (Stanley Hydraulic Tools) Cutter & Welder, Flame (Emerson Electric)  Danon, Felix J. Dealer-Erectors Aroline, Inc., Walnut, Calif. Anderson Safeway Guard Rail Corp., Flint, Mich. Ash Fence Co., Dearborn, Mich. B & K Fence Co., Caydon, Pa. Bayshore Fence Co., Swartz Creek, Mich. Bendle Fence Co., Swartz Creek, Mich. C & C Fence Co., Dedham, Mass. J. J. Cunningham & Son, Bristol, Pa. Fence Craft, Upland, Calif. E. J. Flood Sales Co., Phoenix, Ariz. Hercules Fence & Lumber Co., Lima, O. Northern California Fence Co., Bedwood City, Calif. Redwood Empire Fence Co., Belmont, Calif. Tornado Fence Co., Rahway, N.J. Trauger Fencing Co.	June Sept. Aug. May Jan. Sept. Aug. Jan. Sept. Mar. Mar. Mar. June Mar. Feb. Aug. Mar. Feb. Aug.	1: 28 2: 2: 56 6: 11 1: 3: 3: 2: 2: 2: 2: 2: 2: 2: 2: 2: 2: 2: 2: 2:
Culver, Wayne Aluminum Fencing Comes of Age Post-Erecting Procedures Discussed & Analyzed Wholesale-Retail Firm Emphasizes Service Custom Work Pays Off for Ohio Fence Dealer—Phillip M. Perry Cut-Off Wheel, Vertical (Stanley Hydraulic Tools) Cutter & Welder, Flame (Emerson Electric)  Danon, Felix J. Dealer-Erectors Aroline, Inc., Walnut, Calif. Anderson Safeway Guard Rail Corp., Flint, Mich. Ash Fence Co., Dearborn, Mich. B & K Fence Co., Caydon, Pa. Bayshore Fence Co., Swartz Creek, Mich. Bendle Fence Co., Swartz Creek, Mich. C & C Fence Co., Dedham, Mass. J. J. Cunningham & Son, Bristol, Pa. Fence Craft, Upland, Calif. E. J. Flood Sales Co., Phoenix, Ariz. Hercules Fence & Lumber Co., Lima, O. Northern California Fence Co., Bedwood City, Calif. Redwood Empire Fence Co., Belmont, Calif. Tornado Fence Co., Rahway, N.J. Trauger Fencing Co.	June Sept. Aug. May Jan. Sept. Aug. Jan. Sept. Mar. Mar. Mar. June Mar. Feb. Aug. Mar. Feb. Aug.	13 26 22 2 2 3 3 3 3 2 2 2 2 2 2 2 2 2 2
Culver, Wayne Aluminum Fencing Comes of Age Post-Erecting Procedures Discussed & Analyzed Wholesale-Retail Firm Emphasizes Service Custom Work Pays Off for Ohio Fence Dealer—Phillip M. Perry Cut-Off Wheel, Vertical (Stanley Hydraulic Tools) Cutter & Welder, Flame (Emerson Electric)  Danon, Felix J. Dealer-Erectors Aroline, Inc., Walnut, Calif. Anderson Safeway Guard Rail Corp., Flint, Mich. Ash Fence Co., Dearborn, Mich. B & K Fence Co., Caydon, Pa. Bayshore Fence Co., Swartz Creek, Mich. Bendle Fence Co., Swartz Creek, Mich. C & C Fence Co., Dedham, Mass. J. J. Cunningham & Son, Bristol, Pa. Fence Craft, Upland, Calif. E. J. Flood Sales Co., Phoenix, Ariz. Hercules Fence & Lumber Co., Lima, O. Northern California Fence Co., Bedwood City, Calif. Redwood Empire Fence Co., Belmont, Calif. Tornado Fence Co., Rahway, N.J. Trauger Fencing Co.	June Sept. Aug. May Jan. Sept. Aug. Jan. Sept. Mar. Mar. Mar. June Mar. Feb. Aug. Mar. Feb. Aug.	13 26 22 2 2 3 3 3 3 2 2 2 2 2 2 2 2 2 2
Culver, Wayne Aluminum Fencing Comes of Age Post-Erecting Procedures Discussed & Analyzed Wholesale-Retail Firm Emphasizes Service Custom Work Pays Off for Ohio Fence Dealer—Phillip M. Perry Cut-Off Wheel, Vertical (Stanley Hydraulic Tools) Cutter & Welder, Flame (Emerson Electric)  Danon, Felix J. Dealer-Erectors Aroline, Inc., Walnut, Calif. Anderson Safeway Guard Rail Corp., Flint, Mich. Ash Fence Co., Dearborn, Mich. B & K Fence Co., Croydon, Pa. Bayshore Fence Co., Sunnyvale, Calif. Ben Baker Pools, Inc., Columbus, Ind. Bendle Fence Co., Swartz Creek, Mich. C & C Fence Co., Dedham, Mass. J. J. Cunningham & Son, Bristol, Pa. Fence Craft, Upland, Calif. E. J. Flood Sales Co., Phoenix, Ariz. Hercules Fence Co., Tidewater, Va. Kocher Fence & Lumber Co., Lima, O. Northern California Fence Co., Redwood City, Calif. Redwood Empire Fence Co., Belmont, Calif. Tornado Fence Co., Rahway, N.J. Trauger Fencing Co. Dealer of the Year Awards Dealers, Annual Survey of Decals, Bicentennial (VM Decal) Deflation Predicted	June Sept. Aug. May Jan. Sept. Aug. Feb. Jan. Sept. Mar June Mar. Feb. Aug. Mar June	13 22 2 2 3 3 3 3 2 1 1 2 2 2 2 2 2 2 2
Culver, Wayne Aluminum Fencing Comes of Age Post-Erecting Procedures Discussed & Analyzed Wholesale-Retail Firm Emphasizes Service Custom Work Pays Off for Ohio Fence Dealer—Phillip M. Perry Cut-Off Wheel, Vertical (Stanley Hydraulic Tools) Cutter & Welder, Flame (Emerson Electric)  Danon, Felix J. Dealer-Erectors Arolline, Inc., Walnut, Calif. Anderson Safeway Guard Rail Corp., Flint, Mich. Ash Fence Co., Dearborn, Mich. B & K Fence Co., Caydon, Pa. Bayshore Fence Co., Swartz Creek, Mich. C & C Fence Co., Dedham, Mass. J. J. Cunningham & Son, Bristol, Pa. Fence Craft, Upland, Calif. E. J. Flood Sales Co., Phoenix, Ariz. Hercules Fence Co., Tidewater, Va. Kocher Fence & Lumber Co., Lima, O. Northern California Fence Co., Redwood City, Calif. Redwood Empire Fence Co., Belmont, Calif. Tornado Fence Co., Rahway, N.J. Trauger Fencing Co. Dealer of the Year Awards Dealers, Annual Survey of Decals, Bicentennial (VM Decal) Designers Component Supplement (Playtimber)	June Sept. Aug. May Jan. Sept. Aug. Feb. Jan. Sept. Mar. Mar. Feb. Aug. Mar. Feb. June Mar. Feb. Aug. Mar. Mar. Mar. Mar. Mar. Mar. Mar. Mar	13 22 25 50 66 11 11 11 13 33 33 22 22 22 22 22 22 23 33 14 44 45 45 45 45 45 45 45 45 45 45 45 45
Culver, Wayne Aluminum Fencing Comes of Age Post-Erecting Procedures Discussed & Analyzed Wholesale-Retail Firm Emphasizes Service Custom Work Pays Off for Ohio Fence Dealer—Phillip M. Perry Cut-Off Wheel, Vertical (Stanley Hydraulic Tools) Cutter & Welder, Flame (Emerson Electric)  Danon, Felix J. Dealer-Erectors Aroline, Inc., Walnut, Calif. Anderson Safeway Guard Rail Corp., Flint, Mich. Ash Fence Co., Dearborn, Mich. B & K Fence Co., Croydon, Pa. Bayshore Fence Co., Sunnyvale, Calif. Ben Baker Pools, Inc., Columbus, Ind. Bendle Fence Co., Swartz Creek, Mich. C & C Fence Co., Dedham, Mass. J. J. Cunningham & Son, Bristol, Pa. Fence Craft, Upland, Calif. E. J. Flood Sales Co., Phoenix, Ariz. Hercules Fence Co., Tidewater, Va. Kocher Fence & Lumber Co., Lima, O. Northern California Fence Co., Red-wood City, Calif. Redwood Empire Fence Co., Belmont, Calif. Tornado Fence Co., Rahway, N.J. Trauger Fencing Co. Dealer of the Year Awards Dealers, Annual Survey of Decals, Bicentennial (VM Decal) Deflation Predicted Designers Component Supplement (Playtimber) Dietsch, W. R. Display Booths Awards, 1976 Trade	June Sept. Aug. May Jan. Sept. Aug. Feb. Jan. Sept. Mar June Mar. Aug. Mar June Mar	13 22 25 50 66 11 11 11 33 22 22 22 22 22 22 22 23 33 14 43 34 44 45 45 45 45 45 45 45 45 45 45 45 45
Culver, Wayne Aluminum Fencing Comes of Age Post-Erecting Procedures Discussed & Analyzed Wholesale-Retail Firm Emphasizes Service Custom Work Pays Off for Ohio Fence Dealer—Phillip M. Perry Cut-Off Wheel, Vertical (Stanley Hydraulic Tools) Cutter & Welder, Flame (Emerson Electric)  Danon, Felix J. Dealer-Erectors Aroline, Inc., Walnut, Calif. Anderson Safeway Guard Rail Corp., Flint, Mich. Ash Fence Co., Dearborn, Mich. B & K Fence Co., Croydon, Pa. Bayshore Fence Co., Sunnyvale, Calif. Ben Baker Pools, Inc., Columbus, Ind. Bendle Fence Co., Swartz Creek, Mich. C & C Fence Co., Dedham, Mass. J. J. Cunningham & Son, Bristol, Pa. Fence Craft, Upland, Calif. E. J. Flood Sales Co., Phoenix, Ariz. Hercules Fence Co., Tidewater, Va. Kocher Fence & Lumber Co., Lima, O. Northern California Fence Co., Red-wood City, Calif. Redwood Empire Fence Co., Belmont, Calif. Tornado Fence Co., Rahway, N.J. Trauger Fencing Co. Dealer of the Year Awards Dealers, Annual Survey of Decals, Bicentennial (VM Decal) Deflation Predicted Designers Component Supplement (Playtimber) Dietsch, W. R. Display Booths Awards, 1976 Trade	June Sept. Aug. May Jan. Sept. Aug. Feb. Jan. Sept. Mar June Mar. Kept. June Mar. Mar June Mar Apr June Apr June Apr Apr Jan Apr	13 22 25 50 66 11 11 11 33 33 22 22 22 22 22 22 22 22 22 22 22

# **INDEX**

Drills, Heavy-Duty Cordless (Black &		
Decker)	Aug.	42
Drilling Accessory, Hydraulic (McMillen)	Apr.	54
E		
Ear Plugs, Color-Coded (Norton) Earth Drill, Hydraulic (Danuser Machine)	Aug.	44
East Germany	Jan.	57
Increases Exports of Fencing Tools . Economy	May	46
Long-Term Prosperity Seen for U.S.	June	
Recovery Expected	Jan. June	
Slow Improvement Seen	May	34
Unpredictable Decade Editorials	Apr.	36
Come Fly With Me Developing an Effective Educational	May	4
Program	Jan.	4
Program Enter the Silly Season Methods and Madness	Aug.	6
Mythe and Position	Apr. June	52
Now What About 1977?	Feb.	4
Myths and Realities	Mar.	4
Somebody Likes Us Edko Electric Door, Inc. Merges with	Sept.	4
McKee Door Co	June	33
McKee Door Co	July	9
Electrical Fence Fires	Mar.	36
Electrical Fence Fires	Sept.	34
Engineering Farm Fencing to Fit the Site	May	19
Environmental Regulations Said to Threaten Farm Fencing Industry—C. F.	1	
Mariev	May	31
Fresion Control	Feb	17
More Gabions Installed Estate Tax Reform Urged	June	34
F		
Fabricating, Marketing & Installing Or-		
Blackwell	Aug.	9
namental Metal Fencing—Blanche Blackwell Fence Fabric, Aluminized (Acco, Page Fence Div.)	lon	56
rence insulator, Plastic (North Central	Jan.	
Plastics, Inc.)	May	50
Fencing, Aluminum		
Fencing, Aluminum Coming of Age of Aluminum Fencing		
Coming of Age of Aluminum Fencing Fencing, Farm Engineering Farm Fencing to Fit the	June	13
Coming of Age of Aluminum Fencing Fencing, Farm Engineering Farm Fencing to Fit the		13
Coming of Age of Aluminum Fencing . Fencing, Farm Engineering Farm Fencing to Fit the Site	June May	13 19
Coming of Age of Aluminum Fencing . Fencing . Farm Engineering Farm Fencing to Fit the Site Environmental Regulations Said to Threaten Farm Fencing Industry—C. F. Marley Farm Fencing a Century Ago	June	13 19 31
Coming of Age of Aluminum Fencing . Fencing, Farm Engineering Farm Fencing to Fit the Site Environmental Regulations Said to Threaten Farm Fencing Industry—C. F. Marley Farm Fencing a Century Ago Specifications for Farm Fence	June May May May	13 19 31 22
Coming of Age of Aluminum Fencing . Fencing . Farm Engineering Farm Fencing to Fit the Site Environmental Regulations Said to Threaten Farm Fencing Industry—C. F. Marley Farm Fencing a Century Ago	June May May May	13 19 31 22 13
Coming of Age of Aluminum Fencing . Fencing, Farm Engineering Farm Fencing to Fit the Site Environmental Regulations Said to Threaten Farm Fencing Industry—C. F. Marley Farm Fencing a Century Ago Specifications for Farm Fence Construction Suppliers Serving Eight States Interviewed Fencing, Historical	June May May May	13 19 31 22 13
Coming of Age of Aluminum Fencing . Fencing . Farm Engineering Farm Fencing to Fit the Site	June May May May May July	13 19 31 22 13 7
Coming of Age of Aluminum Fencing . Fencing . Ferming . Farm Engineering Farm Fencing to Fit the Site	May May May May May	13 19 31 22 13 7
Coming of Age of Aluminum Fencing . Fencing, Farm Engineering Farm Fencing to Fit the Site Environmental Regulations Said to Threaten Farm Fencing Industry—C. F. Marley Farm Fencing a Century Ago Specifications for Farm Fence Construction Suppliers Serving Eight States Interviewed Fencing, Historical American History Through Fencing . Farm Fencing a Century Ago Fencing, Metal California Firm Finds Demand for Or-	June May May May May July	13 19 31 22 13 7
Coming of Age of Aluminum Fencing . Fencing, Farm Engineering Farm Fencing to Fit the Site Environmental Regulations Said to Threaten Farm Fencing Industry—C. F. Marley Farm Fencing a Century Ago Specifications for Farm Fence Construction Suppliers Serving Eight States Interviewed Fencing, Historical American History Through Fencing . Farm Fencing a Century Ago Fencing, Metal California Firm Finds Demand for Ornamental Iron Fencing Increase	June May May May May July	13 19 31 22 13 7 23 22
Coming of Age of Aluminum Fencing . Fencing, Farm Engineering Farm Fencing to Fit the Site Environmental Regulations Said to Threaten Farm Fencing Industry—C. F. Mariey Farm Fencing a Century Ago Specifications for Farm Fence Construction Suppliers Serving Eight States Interviewed Serving Eight States Interviewed Historical American Historical American History Through Fencing Fencing Acentury Ago Fencing Metal California Firm Finds Demand for Ornamental Iron Fencing Increasing—Marian Bond Installing Off-Eabricating, Marketing & Installing Off-Eabricating & Installing Off-Eabricating & Installing Off-Eabricating	May May May May May July May	13 19 31 22 13 7 23 22
Coming of Age of Aluminum Fencing . Fencing, Farm Engineering Farm Fencing to Fit the Site Environmental Regulations Said to Threaten Farm Fencing Industry—C. F. Marley Farm Fencing a Century Ago Specifications for Farm Fence Construction Suppliers Serving Eight States Interviewed Fencing, Historical American History Through Fencing Farm Fencing a Century Ago Fencing, Metal California Firm Finds Demand for Ornamental Iron Fencing Increasing—Marlan Bond Fabricating, Marketing & Installing Ornamental Fencing—Blanche Blackwell	May May May May May May Aug.	13 19 31 22 13 7 23 22
Coming of Age of Aluminum Fencing . Fencing . Farm Engineering Farm Fencing to Fit the Site	May May May May May July May	13 19 31 22 13 7 23 22
Coming of Age of Aluminum Fencing . Fencing, Farm Engineering Farm Fencing to Fit the Site  Environmental Regulations Said to Threaten Farm Fencing Industry—C. F. Marley  Farm Fencing a Century Ago  Specifications for Farm Fence Construction  Suppliers Serving Eight States Interviewed  Fencing, Historical American History Through Fencing  Farm Fencing a Century Ago  Fencing, Metal  California Firm Finds Demand for Ornamental Iron Fencing Increasing—Marian Bond  Fabricating, Marketing & Installing Ornamental Fencing—Blanche Blackwell  Fencing, Nonresidential Convention Seminar Selling Nonresidential Convention Seminar Selling Nonresidential Convention Seminar	May May May May May May Aug.	13 19 31 22 13 7 23 22 15 9
Coming of Age of Aluminum Fencing . Fencing, Farm Engineering Farm Fencing to Fit the Site Environmental Regulations Said to Threaten Farm Fencing Industry—C. F. Marley Farm Fencing a Century Ago Specifications for Farm Fence Construction Suppliers Serving Eight States Interviewed Farm Fencing Eight States Interviewed Fencing, Historical American History Through Fencing Farm Fencing a Century Ago Fencing, Metal California Firm Finds Demand for Ornamental Iron Fencing Increasing—Marian Bond Fabricating, Marketing & Installing Ornamental Fencing—Blanche Blackwell Fencing, Nonresidential Convention Seminar: Selling Nonresidential Fences Fencing, Pools	May May May May July May Aug.	13 19 31 22 13 7 23 22 15 9
Coming of Age of Aluminum Fencing . Fencing, Farm Engineering Farm Fencing to Fit the Site  Environmental Regulations Said to Threaten Farm Fencing Industry—C. F. Marley  Farm Fencing a Century Ago  Specifications for Farm Fence Construction  Suppliers Serving Eight States Interviewed  Fencing, Historical American History Through Fencing  Fencing, Metal California Firm Finds Demand for Ornamental Iron Fencing Increasing—Marlan Bond  Fabricating, Marketing & Installing Ornamental Fencing—Blanche Blackwell Fencing, Nonresidential Convention Seminar: Selling Nonresidential Fences Fencing, Pools Indiana Company Installs Both Fences and Pools	May May May May May May Aug. Aug. July	13 19 31 22 13 7 23 22 15 9
Coming of Age of Aluminum Fencing . Fencing, Farm Engineering Farm Fencing to Fit the Site Environmental Regulations Said to Threaten Farm Fencing Industry—C. F. Marley Farm Fencing a Century Ago Specifications for Farm Fence Construction Suppliers Serving Eight States Interviewed Fencing Historical American Historical American History Through Fencing Fencing, Metal California Firm Finds Demand for Ornamental Iron Fencing Increase ing—Marlan Bond Serving Encing Ornamental Fencing—Blanche Blackwell Fencing, Nonresidential Convention Seminar: Selling Nonresidential Fences Fencing, Pools Indiana Company Installs Both Fences and Pools Pool Construction Declines; Increase	May May May May May May May July May  July June	13 19 31 22 13 7 23 22 15 9
Coming of Age of Aluminum Fencing . Fencing . Farm Engineering Farm Fencing to Fit the Site	May May May May May May Aug. Aug. July	13 19 31 22 13 7 23 22 15 9
Coming of Age of Aluminum Fencing . Fencing, Farm Engineering Farm Fencing to Fit the Site Environmental Regulations Said to Threaten Farm Fencing Industry—C. F. Mariey Farm Fencing a Century Ago Specifications for Farm Fence Construction Suppliers Serving Eight States Interviewed Suppliers Serving Eight States Interviewed Fencing, Historical American History Through Fencing Fencing, Metal California Firm Finds Demand for Ornamental Iron Fencing Increasing—Marian Bond Fabricating, Marketing & Installing Ornamental Fencing—Blanche Blackwell Fencing, Nonresidential Convention Seminar: Selling Nonresidential Fences Fencing, Pools Indiana Company Installs Both Fences and Pools Pool Construction Declines; Increase Predicted	May May May May May May Aug. Aug. July June June	13 19 31 22 13 7 23 22 15 9 29 30 6
Coming of Age of Aluminum Fencing . Fencing, Farm Engineering Farm Fencing to Fit the Site	May May May May May May Aug. Aug. July June June	13 19 31 22 13 7 23 22 15 9 29 30 6
Coming of Age of Aluminum Fencing . Fencing, Farm Engineering Farm Fencing to Fit the Site Serving Specifications for Farm Fencing Industry—C. F. Marley Farm Fencing a Century Ago Specifications for Farm Fence Construction Suppliers Serving Eight States Interviewed Fencing, Historical American History Through Fencing Fencing, Historical American History Through Fencing Fencing, Metal California Firm Finds Demand for Ornamental Iron Fencing Increasing—Marlan Bond Fabricating, Marketing & Installing Ornamental Fencing—Blanche Blackwell Fencing, Nonresidential Convention Seminar: Selling Nonresidential Fences Fencing, Pools Indiana Company Installs Both Fences and Pools Pool Construction Declines; Increase Predicted Fencing, Residential Convention Seminar: Selling Residential Fences Phoenix Firm Specializes in Fencing Homes for Builder	May May May May May May Aug. Aug. July June June	13 19 31 22 13 7 23 22 15 9 29 30 6
Coming of Age of Aluminum Fencing . Fencing, Farm Engineering Farm Fencing to Fit the Site Environmental Regulations Said to Threaten Farm Fencing Industry—C. F. Marley Farm Fencing a Century Ago Specifications for Farm Fence Construction Suppliers Serving Eight States Interviewed Fencing, Historical American History Through Fencing Farm Fencing a Century Ago Fencing, Metal California Firm Finds Demand for Ornamental Iron Fencing Increasing—Marian Bond Fabricating, Marketing & Installing Ornamental Fencing—Blanche Blackwell Fencing, Nonresidential Convention Seminar: Selling Nonresidential Fences Fencing, Pools Indiana Company Installs Both Fences and Pools Pool Construction Declines; Increase Predicted Fencing, Residential Convention Seminar: Selling Residential Fences Phoenix Firm Specializes in Fencing Homes for Builder Fencing, Rural Specification for Basic Rural Right-of-	May May May May July May Aug.  July June May Mar.	13 19 31 22 13 7 23 22 15 9 29 30 6
Coming of Age of Aluminum Fencing . Fencing, Farm Engineering Farm Fencing to Fit the Site Environmental Regulations Said to Threaten Farm Fencing industry—C. F. Mariey Farm Fencing a Century Ago Specifications for Farm Fence Construction Suppliers Serving Eight States Interviewed Suppliers Serving Eight States Interviewed Fencing, Historical American History Through Fencing Fencing, Metal California Firm Finds Demand for Ornamental Iron Fencing Increasing—Marian Bond Fabricating, Marketing & Installing Ornamental Fencing—Blanche Blackwell Fencing, Nonresidential Convention Seminar: Selling Nonresidential Fences Fencing, Pools Indiana Company Installs Both Fences and Pools Production Declines; Increase Predicted Fencing, Residential Convention Seminar: Selling Residential Fences Phoenix Firm Specializes in Fencing Homes for Builder Fencing Rural Specification for Basic Rural Right-of-Way Fence	May May May May May May Aug. Aug. July June May May June May Mar.	13 19 31 22 13 7 23 22 15 9 29 30 6
Coming of Age of Aluminum Fencing . Fencing, Farm Engineering Farm Fencing to Fit the Site Environmental Regulations Said to Threaten Farm Fencing Industry—C. F. Marley Farm Fencing a Century Ago Specifications for Farm Fence Construction Suppliers Serving Eight States Interviewed Suppliers Serving Eight States Interviewed Fencing Alert Historical American Historical American History Through Fencing Fencing, Metal California Firm Finds Demand for Ornamental Iron Fencing Increasing—Marian Bond Serving Eight States Interviewed Fencing, Monresidential Convention Seminar: Selling Nonresidential Fencing, Nonresidential South Fencing, Pools Indiana Company Installs Both Fences and Pools Production Declines; Increase Predicted Pencing, Residential Convention Seminar: Selling Residential Convention Seminar: Selling Residential Fences Phoenix Firm Specializes in Fencing Homes for Builder Fencing, Rural Specification for Basic Rural Right-of-Way Fence Fences	May May May May May May May Aug. Aug. July June May June May July June May July July July July July July July Jul	13 19 31 22 13 7 23 22 15 9 29 30 6 26 24 32 26
Coming of Age of Aluminum Fencing . Fencing, Farm Engineering Farm Fencing to Fit the Site Environmental Regulations Said to Threaten Farm Fencing industry—C. F. Mariey Farm Fencing a Century Ago . Specifications for Farm Fence Construction . Suppliers Serving Eight States Interviewed	May May May May May May May Aug. Aug. July June May June May July June May July July July July July July July Jul	13 19 31 22 13 7 23 22 15 9 29 30 6 26 24 32 26
Coming of Age of Aluminum Fencing . Fencing, Farm Engineering Farm Fencing to Fit the Site Environmental Regulations Said to Threaten Farm Fencing Industry—C. F. Mariey Farm Fencing a Century Ago . Specifications for Farm Fence Construction . Suppliers Serving Eight States Interviewed	May May May May May May Aug. Aug. July June May Mar. July July Mar. Sept.	13 19 31 22 13 7 23 22 15 9 29 30 6 26 24 32 26 36 11
Coming of Age of Aluminum Fencing . Fencing, Farm Engineering Farm Fencing to Fit the Site Environmental Regulations Said to Threaten Farm Fencing Industry—C. F. Marley Farm Fencing a Century Ago Specifications for Farm Fence Construction Suppliers Serving Eight States Interviewed Fencing, Historical American History Through Fencing Fencing a Century Ago Fencing, Metal California Firm Finds Demand for Ornamental Iron Fencing Increasing—Marlan Bond Installing Ornamental Fencing—Blanche Blackwell Fencing, Nonresidential Convention Seminar: Selling Nonresidential Fences Fencing, Pool's Indiana Company Installs Both Fences and Pools Pool Construction Declines; Increase Predicted Phoenix Firm Specializes in Fencing Homes for Builder Fencing, Rural Specification for Basic Rural Right-of-Way Fence Fences Fires, Electrical Fence Fires, Electrical Fence Forecast 1977 Survey Industry Leaders Speak Out	May May May May May Aug. Aug. July June May Mar. July June Sept. Sept.	13 19 31 22 13 7 23 22 15 9 29 30 6 26 24 32 26 36 36 11 17
Coming of Age of Aluminum Fencing . Fencing, Farm Engineering Farm Fencing to Fit the Site Environmental Regulations Said to Threaten Farm Fencing Industry—C. F. Mariey Farm Fencing a Century Ago . Specifications for Farm Fence Construction . Suppliers Serving Eight States Interviewed	May May May May May May May May May July May July June May July Mar. July Mar. Sept. Mar.	13 19 31 22 13 7 23 22 15 9 29 30 6 24 32 26 36 11 17 35

Fourteenth Annual IFIA Convention & Trade Show—Lawrence Moores France	Apr. 9
Construction Equipment & Supplies Show Scheduled in Paris French & Philippine Firms Plan Venture	July 41
	June 46 Mar. 36
G	
Gabions: More Gabions Installed Gate Systems, Rolling (Master Fence	Feb. 17
Fittings)	Apr. 62
Ireland: A Look at Pre-War Handmade Gates—Gerald Schomp Gibbs, Robert K. Goggles, Safety (Norton) Gootee, Robert F.	Aug. 28 Sept. 20 Sept. 47
Addresses Philadelphia Convention	Apr. 25 Apr. 26 Sept. 23
cast Material Shortages	Aug. 30 Mar. 9
Guam	Sept. 19
Typhoon Results in Fencing Boom Guatemala Earthquake Destroys Fences	Sept. 43 June 44
High-Rise Fence Ban Opposed	Jan. 44
н	
Hardware Show Scheduled Hester, D. F	May 35 Sept. 19
Glare Barrier Studied	Feb. 29
& Tested	Feb. 9 Jan. 61
bany) Hoists, Truck-Mounted (Oliver Hoist) Home Builders to Hold Show Home Remodelers Plan Show Hong Kong; Exports of Fence Fittings	June 50 Feb. 34
Hong Kong: Exports of Fence Fittings Increased	Jan. 37 Mar. 41
Housing Units Construction Gains	
Market Analyzed Starts One-Third Higher How to Improve Collection Methods to	July 36 Jan. 33 Aug. 30
Reduce Losses—J. & R. Budzik How to Sell Your Services & Products—	Jan. 25
J. & R. Budzik	Mar. 22
1	
IFIA Arizona Chapter Discusses OSHA	Mar. 37
Studies Licensing Laws Arkansas Chapter	July 48
Hears Glasscock	
Holds Seminar/Workshop in Nevada . Carolinas Chapter	Jan. 58
Analyzes Attitudes	Mar. 37 May 48 Aug. 40
Hosts Credit Manager	Feb. 41
Meets in April Central Florida Chapter Discusses Apprenticeship Programs .	
Hears Melion	June 36
Discusses Licensing	May 49 Feb. 41
Best Display Booths	Apr. 22
Report on Ladies' Program Seminar: Selling Residential Fences Special Report	Apr. 17 May 26 Jan. 8
FAIR Discusses Tax Information Holds Meeting Features Roundtable Meeting	July 51
Georgia Chapter	
Addressed by Bates Discusses Credit & Collection Systems Holds General Meeting Gootee Chosen President Greater Cincinnati Chapter	Sept. 39 Mar. 37 Apr. 26
Hears Analysis of Industry Practices	Aug. 40
Hears Analysis of Industry Practices Gulf Coast Chapter Discusses IFIA Houston Trade Show Discusses Market Conditions	Sept. 39 June 36
Liberty Bell Chapter Analyzes Pipe & Tubing Focuses on Convention	
Hears Post-Erecting Procedures	Sept. 28
Holds Meeting	July 51
Memphis Tri-State Chapter Debates Selvage Types	ina, is

Debates State of Industry	Mar. May	
Named "Kold Kountry"	June	36
New Jersey Chapter Round Table Discussion	July	48
New York Mountains & Valleys Chapter Discusses Unemployment Newly-Elected President Addresses Phi-	July	48
ladelphia Convention	Apr.	25
Seeks New Members	Aug.	40
Hears Phone Co. Representative	Sept. Apr.	37 27
Officers Named	Feb. Aug.	41 11
Rocky Mountain Chapter Focuses on Publicity	May	49
Seminar/Workshop Held in New Or- leans Shirley Assumes New Post	Jan. Aug	20
Technical Literature Sought for IFIA	Mar.	
Independent Wire Producers Assn. Deficit of Wire Rods Seen	Jan.	
Wire Industry Problems Studied	Feb.	32
Survey Shows Chain Link Fencing Preferred	Mar.	40
Preferred Indiana Company Installs Fences & Pools—A. P. Nelson Indonesia	June	30
Exports Hardwood Logs	Sept. June	43
Shipping Costs to Decrease Timber Exports Limited Wood Fencing Sales Increase	Jan. July	47
Wood Fencing Sales Increase Industrial Fabric Discussed Industrial Hydraulics Consolidated with	Jan.	30
Pall Trinity Micro Corp	July	41
International Plant Engineering & Main-	Sept.	
tenance Exhibition & Conference	Jan.	30
A Look at Pre-War Handmade Gates— Gerald Schomp Stone Fences—Gerald Schomp	Aug. July	28 26
Israel Fencing Expenses Reported Steel Products Inspected for Export	Jan. July	44
Italy Building Materials Studied	Feb.	
Home Show Includes Decorative Fence	Mar.	
Size of Fence Industry Indicated	June	44
J		
Japan Building Boom Spurs Fencing Ecology Seen as Threat to Steel Output	Mar.	
Increase in '76 Exports Seen	Aug. Sept.	42
Port Cities Impose Ship Entry Fees . Will Build Brazilian Plant Jerith Mfg. Co	June Sept. June	42
К		
Kaiser, Dave-Studied Use of Standard		10
Devices	Mar. Sept.	19
Koelling, Vern—What Is the Life Expectancy of a Lift Truck? Krouse, Victor A., Sr.	Aug. Sept.	25
L	оорп	-
Labor Climate Analyzed	Feb.	36
Ladder Caps (Industrial Ladders) Ladder Leveler (K. O. Products)	Sept.	46
Ladder, Telescoping (Little Giant) Landscape Business: 1976 Outlook	Aug. Apr.	43
Lebanon	Sent	43
Lening, George Lift-Truck Attachment (Allis-Chalmers)	Sept. July	20 52
Lening, George Lift-Truck Attachment (Allis-Chaimers) Lift Truck Improves Fence Company's Efficiency Lift Trucks, Cushion-Tire (Hyster) Lock, Fence Gate (Milschar)	Jan. Jan.	18
Lock, Fence Gate (Milschar)	Sept.	46
M		
Maasdam, Felber		
Alarm, Fence-Mounted	Mar.	48
Auger Portable Farth	Feb. May	51
Backstops, Baseball Backstops, Basketball Bolts & Nuts, Aluminum		50
Cable Winch-Hoist, Portable	Apr.	50
Climber, Playground	Aug.	56
Coatings, Non-Leaded Vinyl Concrete Mixer	Aug. Mar.	43
0	Mar.	40

## **INDEX**

Covers, Pallet	Feb. 50
Crane, Overhead	Apr. 58
Crane, Telescoping	July 52
Crane, Overhead Crane, Telescoping Cut-Off Wheel, Vertical Cutter, Center-Cut Utility Cutter & Welder, Flame	May 50 Jan. 59
Cutter & Welder, Flame	Jan. 62
Decals, Bicentennial Drawing Board, Portable	Feb. 49
Drawing Board, Portable	Apr. 60 Apr. 54
Drills. Heavy-Duty Cordless	Aug. 43
Drilling Accessory, Hydraulic Drills, Heavy-Duty Cordless Ear-Plugs, Color-Coded Earth Drill, Hydraulic	Aug. 44
Earth Drill, Hydraulic	Jan. 57 Jan. 56
rence rabiic, Aluminized	May 50
Fence Insulator, Plastic Gate System, Rolling Goggles, Safety Hoisting Slings, Polyester Hoists, Truck-Mounted Ladder Caps	Apr. 62
Goggles, Safety	Sept. 47
Hoists Truck-Mounted	Jan. 61 June 50
Ladder Caps	Sept. 46
Ladder Leveler	Jan. 59
Ladder Leveler Ladder, Telescoping Lift-Truck Attachment	Aug. 43 July 52
Lift-Trucks, Cushion-Tire	Jan. 56
	Sept. 46
Mini-Mixer, Three-Part	May 51 Mar. 49
Packaging Material Pipe Cutter with Rollers Plastic Top for Pickup Trucks Playground "Climber"	Feb. 50
Plastic Top for Pickup Trucks	Jan. 57
Playground "Climber"	June 48 July 56
Playground Equipment	Mar. 51
Playground Pedestals	Aug. 43
Pole Tamper Hydraulia	Jan. 56 Sept. 47
Pole Tamper, Hydraulic  Post Sighter	July 55
	July 55 June 48
Recreational Equipment Rust Inhibitor, Spray Saw & Drill, Gas-Powered Screwdrivers, Powered	June 48
Saw & Drill, Gas-Powered	Mar. 50
Screwdrivers, Powered	
Sensing Device, Electric Slide-Gate Operator Snips, All-Purpose	Apr. 60 Aug. 42
Snips All-Purpose	June 48
Sound-Barrier System Stapler, Fencing Stapler, Heavy-Duty	Aug. 42
Stapler, Fencing	Jan. 62 June 50
Stapler, Heavy-Duty	July 54
Storage Building, Steel	Jan. 61
Storage Building, Steel	Jan. 59
Storage Systems, Horizontal	Feb. 50 Mar. 50
Table, Cutting	July 54
Storage Systems, Small Item Table, Cutting Trailer, Flatbed Trailer, Utility	Aug. 42
Trailer, Utility	Sept. 4b
Truck, Fork-Lift	Mar. 52 Jan. 57
Vises, Cast-Iron	Jan. 57 Mar. 51
Vises, Cast-Iron Wire, Barbed Work Platform	Feb. 49
Workbench, Mobile	May 50
Management Confirm the Facts on Oral Pacts	Aug. 18
How to Improve Collection Methods to	Aug. 10
Reduce Losses	Jan. 25
Manila Visited by Canadian Trade Mission	June 45
Manufacturers/Distributors, Annual	
Marketing	July 13
Selling Farm Fence	May 7
Selling Farm Fence	
Selling Residential Fence Marley, C. F.—Environmental Regula- tions Said to Threaten Farm Fencing	May 26
tions Said to Threaten Farm Fencing	
Industry	May 31 Aug. 33
Material/Labor Costs Un	
Material/Labor Costs Up	
Material/Labor Costs Up McGraw-Hill Information Systems, F. W. Dodge Div. Building Contracts Decline Building Materials Industry Declines Building Product Profits Up Construction Contracts Gain Construction Contracts Up Construction Costs Bise	
Material/Labor Costs Up McGraw-Hill Information Systems, F. W. Dodge Div. Building Contracts Decline Building Materials Industry Declines Building Product Profits Up Construction Contracts Gain Construction Contracts Up Construction Costs Bise	Mar. 35 June 34 Feb. 34 Sept. 32 Apr. 42 Feb. 36 May 38
Material/Labor Costs Up McGraw-Hill Information Systems, F. W. Dodge Div. Building Contracts Decline Building Materials Industry Declines Building Product Profits Up Construction Contracts Gain Construction Contracts Up Construction Costs Bise	Mar. 35 June 34 Feb. 34 Sept. 32 Apr. 42 Feb. 36 May 38 Jan. 33
Material/Labor Costs Up McGraw-Hill Information Systems, F. W. Dodge Div. Building Contracts Decline Building Materials Industry Declines Building Product Profits Up Construction Contracts Gain Construction Contracts Up Construction Costs Rise Construction Market Studied Housing Market Analyzed Minority Contractors Assisted McKee Door Co. Merges with Edko Elec-	Mar. 35 June 34 Feb. 34 Sept. 32 Apr. 42 Feb. 36 May 38 Jan. 33 Jan. 34
Material/Labor Costs Up McGraw-Hill Information Systems, F. W. Dodge Div. Building Contracts Decline Building Materials Industry Declines Building Product Profits Up Construction Contracts Gain Construction Contracts Up Construction Costs Rise Construction Market Studied Housing Market Analyzed Minority Contractors Assisted McKee Door Co. Merges with Edko Elec-	Mar. 35 June 34 Feb. 34 Sept. 32 Apr. 42 Feb. 36 May 38 Jan. 33 Jan. 34
Material/Labor Costs Up McGraw-Hill Information Systems, F. W. Dodge Div. Building Contracts Decline Building Materials Industry Declines Building Product Profits Up Construction Contracts Gain Construction Contracts Up Construction Costs Rise Construction Market Studied Housing Market Analyzed Minority Contractors Assisted McKee Door Co. Merges with Edko Electric Door, Inc.	Mar. 35 June 34 Feb. 34 Sept. 32 Apr. 42 Feb. 36 May 38 Jan. 33 Jan. 34
Material/Labor Costs Up McGraw-Hill Information Systems, F. W. Dodge Div. Building Contracts Decline Building Materials Industry Declines Building Product Profits Up Construction Contracts Gain Construction Contracts Up Construction Costs Rise Construction Market Studied Housing Market Analyzed Minority Contractors Assisted McKee Door Co. Merges with Edko Electric Door, Inc.	Mar. 35 June 34 Feb. 34 Sept. 32 Apr. 42 Feb. 36 May 38 Jan. 33 Jan. 34
Material/Labor Costs Up McGraw-Hill Information Systems, F. W. Dodge Div. Building Contracts Decline Building Materials Industry Declines Building Product Profits Up Construction Contracts Gain Construction Contracts Up Construction Costs Rise Construction Market Studied Housing Market Analyzed Minority Contractors Assisted McKee Door Co. Merges with Edko Electric Door, Inc. Merrick, Kenneth L., Dealer of the Year Metric Board Established Metric Information Offered Metric Information Offered	Mar. 35 June 34 Feb. 34 Sept. 32 Apr. 42 Feb. 36 May 38 Jan. 33 Jan. 34 June 33 Apr. 33 Apr. 33 Feb. 36
Material/Labor Costs Up McGraw-Hill Information Systems, F. W. Dodge Div. Building Contracts Decline Building Materials Industry Declines Building Product Profits Up Construction Contracts Gain Construction Contracts Up Construction Costs Rise Construction Market Studied Housing Market Analyzed Minority Contractors Assisted McKee Door Co. Merges with Edko Electric Door, Inc. Merrick, Kenneth L., Dealer of the Year Metric Board Established Metric Information Offered Metric Information Offered	Mar. 35 June 34 Feb. 34 Sept. 32 Apr. 42 Feb. 36 May 38 Jan. 33 Jan. 34 June 33 Apr. 33 Apr. 33 Feb. 36
Material/Labor Costs Up McGraw-Hill Information Systems, F. W. Dodge Div. Building Contracts Decline Building Materials Industry Declines Building Product Profits Up Construction Contracts Gain Construction Contracts Up Construction Costs Rise Construction Market Studied Housing Market Analyzed Minority Contractors Assisted McKee Door Co. Merges with Edko Electric Door, Inc. Merrick, Kenneth L., Dealer of the Year Metric Board Established Metric Information Offered Metric Information Offered	Mar. 35 June 34 Feb. 34 Sept. 32 Apr. 42 Feb. 36 May 38 Jan. 33 Jan. 34 June 33 Apr. 33 Apr. 33 Feb. 36
Material/Labor Costs Up McGraw-Hill Information Systems, F. W. Dodge Div. Building Contracts Decline Building Materials Industry Declines Building Product Profits Up Construction Contracts Gain Construction Contracts Up Construction Costs Rise Construction Market Studied Housing Market Analyzed Minority Contractors Assisted McKee Door Co. Merges with Edko Electric Door, Inc. Merrick, Kenneth L., Dealer of the Year Metric Board Established Metric Information Offered Metric Information Offered	Mar. 35 June 34 Feb. 34 Sept. 32 Apr. 42 Feb. 36 May 38 Jan. 33 Jan. 34 June 33 Apr. 33 Apr. 33 Feb. 36
Material/Labor Costs Up McGraw-Hill Information Systems, F. W. Dodge Div. Building Contracts Decline Building Materials Industry Declines Building Product Profits Up Construction Contracts Gain Construction Contracts Up Construction Costs Rise Construction Market Studied Housing Market Analyzed Minority Contractors Assisted McKee Door Co. Merges with Edko Electric Door, Inc. Merrick, Kenneth L., Dealer of the Year Metric Board Established Metric Information Offered Microfilm Service Pinpoints Leads Mid-States Steel & Wire Offers Sign Mini-Mixer, Three-Part (Essick) Minorities Considered for Subcontracting in Alaska Minority Contractors Assisted	Mar. 35 June 34 Feb. 34 Sept. 32 Apr. 42 Feb. 36 May 38 Jan. 33 Jan. 34 June 33 Apr. 33 Apr. 33 June 25 Sept. 36 May 51
Material/Labor Costs Up McGraw-Hill Information Systems, F. W. Dodge Div. Building Contracts Decline Building Materials Industry Declines Building Product Profits Up Construction Contracts Gain Construction Contracts Up Construction Market Studied Housing Market Studied Housing Market Analyzed Minority Contractors Assisted McKee Door Co. Merges with Edko Electric Door, Inc. Merrick, Kenneth L., Dealer of the Year Metric Board Established McKet Contractors Pippoints Leads Mid-States Steel & Wire Offers Sign Min-Mixer, Three-Part (Essick) Minorities Considered for Subcontracting in Alaska Minority Contractors Assisted Mitsublish Petrochemical Sells Plastic	Mar. 35 June 34 Feb. 34 Sept. 32 Apr. 42 Feb. 36 May 38 Jan. 33 Jan. 34 June 33 Feb. 38 Feb. 38 Feb. 38 Feb. 38 Sept. 36 June 25 Sept. 36 May 51
Material/Labor Costs Up McGraw-Hill Information Systems, F. W. Dodge Div. Building Contracts Decline Building Materials Industry Declines Building Product Profits Up Construction Contracts Gain Construction Contracts Up Construction Costs Rise Construction Market Studied Housing Market Analyzed Minority Contractors Assisted McKee Door Co. Merges with Edko Electric Door, Inc. Merrick, Kenneth L., Dealer of the Year Metric Board Established Metric Information Offered Microfilm Service Pinpoints Leads Mid-States Steel & Wire Offers Sign Mini-Mixer, Three-Part (Essick) Minorities Considered for Subcontracting in Alaska Minority Contractors Assisted	Mar. 35 June 34 Feb. 34 Sept. 32 Apr. 42 Feb. 36 May 38 Jan. 33 Jan. 34 June 33 Apr. 33 Feb. 38 Feb. 38 Feb. 36 May 51 Feb. 34 Jan. 34 May 39

Mongolia: Wood Fencing Market De-		
clines	Mar.	40
Moores, Lawrence CLFMI Holds Semi-Annual Meetings	Sept.	25
Eighteenth Annual Manufacturer, Dis-		
tributor & Dealer Market Survey Fourteenth Annual IFIA Convention &	July	9
Trade Show in Philadelphia IFIA Seminar/Workshop Held in New	Apr.	9
Orleans Over 500 Attend Third Annual CFIA Ex-	Jan.	20
Over 500 Attend Third Annual CFIA Ex- position in Toronto in April	June	17
More Gabions Installed	Feb.	17
Multi-Family Dwellings Ordinance	Mar.	30
N		
National Assn. of Home Builders Restrained Optimism Reported	***	20
National Assn. of Wholesalers-Dis-	Mar.	30
tributors Member Associations Number 100	Sept.	36
Member Associations Number 100 National Assn. of Women in Construction Gloria Wilson Cited for Career .	May	
National Bureau of Standards		
Metric Information Offered Plans Open House	Feb. Apr.	36
Plans Open House	Sept.	34
National Hardware Show Planned	Jan.	37
National Hardware Show Scheduled National Home Center/Home Improve-	May	35
ment Congress & Exposition		
Held in Chicago Seminars Planned National Home Improvement & Remodeling Exposition Scheduled National Plant Engineering & Mainte-	June Feb.	
National Home Improvement & Remo-		
National Plant Engineering & Mainte-	Jan.	
nance Conferences Stresses Safety National & Southern Industrial Distribu- tors Assns.	. Apr.	44
tors Assns.		
Sales Gain Cited	Jan. Feb.	
Nelson, A. P.—Indiana Company Installs Both Fences & Pools	June	
Nelson, Connor F	Sept.	
Repail Government Ranch to be Fenced	Mar.	41
New Zealand: Fence Prices Up	Feb.	44
New Zealand: Fence Prices Up Nigeria: Rope Fences Popular NOMMA Represents Ornamental Metal	Feb.	41
Industry	Aug.	11
0		
01.11		
Obituaries Chan, Harold	Jan.	47
Contact of the contac		
Dutcher, Vincent H	May	42
Dutcher, Vincent H	May	49
Roberts, Hugh	May Feb.	49
Roberts, Hugh Wist, George J. OSHA: Amendments Studied	May	49 40 34
Roberts, Hugh Wist, George J. OSHA: Amendments Studied	May Feb. Aug. July	49 40 34
Roberts, Hugh Wist, George J. OSHA: Amendments Studied	May Feb. Aug. July	49 40 34 36
Roberts, Hugh Wist, George J. OSHA: Amendments Studied	May Feb. Aug. July	49 40 34 36
Roberts, Hugh Wist, George J. OSHA: Amendments Studied Over 500 Attend Third Annual CFIA Exposition Held in Toronto in April— Lawrence Moores	May Feb. Aug. July	49 40 34 36
Roberts, Hugh Wist, George J. OSHA: Amendments Studied Over 500 Attend Third Annual CFIA Exposition Held in Toronto in April— Lawrence Moores  P Packaging Material (Laminations) Page Fence	May Feb. Aug. July July Mar.	49 40 34 36 17
Roberts, Hugh Wist, George J. OSHA: Amendments Studied Over 500 Attend Third Annual CFIA Exposition Held in Toronto in April— Lawrence Moores  P Packaging Material (Laminations) Page Fence Distributors Named	May Feb. Aug. July July Mar. Aug.	49 40 34 36 17 49 30 35
Roberts, Hugh Wist, George J. OSHA: Amendments Studied Over 500 Attend Third Annual CFIA Exposition Held in Toronto in April— Lawrence Moores  P Packaging Material (Laminations) Page Fence Distributors Named Sales Award Presented	May Feb. Aug. July July Mar. Aug.	49 40 34 36 17 49 30 35
Roberts, Hugh Wist, George J. OSHA: Amendments Studied Over 500 Attend Third Annual CFIA Exposition Held in Toronto in April— Lawrence Moores  P Packaging Material (Laminations) Page Fence Distributors Named Sales Award Presented	May Feb. Aug. July July Mar.	49 40 34 36 17 49 30 35
Roberts, Hugh Wist, George J. OSHA: Amendments Studied Over 500 Attend Third Annual CFIA Exposition Held in Toronto in April— Lawrence Moores  P Packaging Material (Laminations) Page Fence Distributors Named Sales Award Presented Pallet Covers (Griffolyn) Parisien, Rudy Perry, Phillip M. Custom Work Pays Off for Ohio Fence	May Feb. Aug. July Mar. Aug. June Feb. Sept.	49 40 34 36 17 49 30 35 50 23
Roberts, Hugh Wist, George J. OSHA: Amendments Studied Over 500 Attend Third Annual CFIA Exposition Held in Toronto in April— Lawrence Moores  P Packaging Material (Laminations) Page Fence Distributors Named Sales Award Presented Pallet Covers (Griffolyn) Parisien, Rudy Perry, Phillip M. Custom Work Pays Off for Ohio Fence Dealer Well-Planned Promotions Pay	May Feb. Aug. July July Mar. Aug.	49 40 34 36 17 49 30 35 50 23
Roberts, Hugh Wist, George J. OSHA: Amendments Studied Over 500 Attend Third Annual CFIA Exposition Held in Toronto in April— Lawrence Moores  P Packaging Material (Laminations) Page Fence Distributors Named Sales Award Presented Pallet Covers (Griffolyn) Parisien, Rudy Perry, Phillip M. Custom Work Pays Off for Ohio Fence Dealer Well-Planned Promotions Pay Personal Look at the Ladies' Program—	May Feb. Aug. July Mar. Aug. June Feb. Sept. Aug. Mar.	49 40 34 36 17 49 30 35 50 23 21 15
Roberts, Hugh Wist, George J. OSHA: Amendments Studied Over 500 Attend Third Annual CFIA Exposition Held in Toronto in April— Lawrence Moores  P Packaging Material (Laminations) Page Fence Distributors Named Sales Award Presented Pallet Covers (Griffolyn) Parisien, Rudy Perry, Phillip M. Custom Work Pays Off for Ohio Fence Dealer Well-Planned Promotions Pay Personal Look at the Ladies' Program— Wendy Asher Personal Sales Call Costs Rise	May Feb. Aug. July July Mar. Aug. June Feb. Sept. Aug. Mar.	49 40 34 36 17 49 30 35 50 23 21 15
Roberts, Hugh Wist, George J. OSHA: Amendments Studied Over 500 Attend Third Annual CFIA Exposition Held in Toronto in April— Lawrence Moores  P Packaging Material (Laminations) Page Fence Distributors Named Sales Award Presented Pallet Covers (Griffolyn) Parisien, Rudy Perry, Phillip M. Custom Work Pays Off for Ohio Fence Dealer Well-Planned Promotions Pay Personal Look at the Ladies' Program— Wendy Asher Personal Sales Call Costs Rise	May Feb. Aug. July Mar. Aug. June Feb. Sept. Aug. Mar. Apr. Aug. Sept.	49 40 34 36 17 49 30 35 50 23 21 15 17 34 21
Roberts, Hugh Wist, George J. SOSHA: Amendments Studied Over 500 Attend Third Annual CFIA Exposition Held in Toronto in April— Lawrence Moores  P Packaging Material (Laminations) Page Fence Distributors Named Sales Award Presented Pallet Covers (Griffolyn) Parisien, Rudy Perry, Phillip M. Custom Work Pays Off for Ohio Fence Dealer Well-Planned Promotions Pay Personal Look at the Ladies' Program— Wendy Asher Personal Sales Call Costs Rise Peterson, Gene Philadelphia—Wendy Asher	May Feb. Aug. July Mar. Aug. June Feb. Sept. Aug. Mar. Aug. Sept. July	49 40 34 36 17 49 30 35 50 23 21 15 17 34 21 15
Roberts, Hugh Wist, George J. SOSHA: Amendments Studied Over 500 Attend Third Annual CFIA Exposition Held in Toronto in April— Lawrence Moores  P Packaging Material (Laminations) Page Fence Distributors Named Sales Award Presented Pallet Covers (Griffolyn) Parisien, Rudy Perry, Phillip M. Custom Work Pays Off for Ohio Fence Dealer Well-Planned Promotions Pay Personal Look at the Ladies' Program— Wendy Asher Personal Sales Call Costs Rise Peterson, Gene Philadelphia—Wendy Asher	May Feb. Aug. July Mar. Aug. June Feb. Sept. Aug. Mar. Aug. Sept. July	49 40 34 36 17 49 30 35 50 23 21 15 17 34 21 15
Roberts, Hugh Wist, George J. SOSHA: Amendments Studied Over 500 Attend Third Annual CFIA Exposition Held in Toronto in April— Lawrence Moores  P Packaging Material (Laminations) Page Fence Distributors Named Sales Award Presented Pallet Covers (Griffolyn) Parisien, Rudy Perry, Phillip M. Custom Work Pays Off for Ohio Fence Dealer Well-Planned Promotions Pay Personal Look at the Ladies' Program— Wendy Asher Personal Sales Call Costs Rise Peterson, Gene Philadelphia—Wendy Asher	May Feb. Aug. July Mar. Aug. June Feb. Sept. Aug. Mar. Aug. Sept. July	49 40 34 36 17 49 30 35 50 23 21 15 17 34 21 15
Roberts, Hugh Wist, George J. SOSHA: Amendments Studied Over 500 Attend Third Annual CFIA Exposition Held in Toronto in April— Lawrence Moores  P Packaging Material (Laminations) Page Fence Distributors Named Sales Award Presented Pallet Covers (Griffolyn) Parisien, Rudy Perry, Phillip M. Custom Work Pays Off for Ohio Fence Dealer Well-Planned Promotions Pay Personal Look at the Ladies' Program— Wendy Asher Personal Sales Call Costs Rise Peterson, Gene Philadelphia—Wendy Asher	May Feb. Aug. July Mar. Aug. June Feb. Sept. Aug. Mar. Aug. Sept. July	49 40 34 36 17 49 30 35 50 23 21 15 17 34 21 15
Roberts, Hugh Wist, George J. SOSHA: Amendments Studied Over 500 Attend Third Annual CFIA Exposition Held in Toronto in April— Lawrence Moores  P Packaging Material (Laminations) Page Fence Distributors Named Sales Award Presented Pallet Covers (Griffolyn) Parisien, Rudy Perry, Phillip M. Custom Work Pays Off for Ohio Fence Dealer Well-Planned Promotions Pay Personal Look at the Ladies' Program— Wendy Asher Personal Sales Call Costs Rise Peterson, Gene Philadelphia—Wendy Asher Philadelphia—Wendy Research Fire Destroys Fencing Materials Firms Plan Venture with French Funding for Fencing Requested Growing "Fence" in Mindanao Luzon Fences Destroyed by Flood	May Feb. June Feb. Sept. Aug. Mar. Aug. June Feb. Sept. Jan. Mar. Feb. June Feb. Jan. Mar. Feb. Jan. Aug. Aug. Aug. Aug. Aug. Aug. Aug. Aug	49 40 34 36 17 49 30 35 50 23 21 15 17 34 21 15 40 44 46 44 48 48 37
Roberts, Hugh Wist, George J. SOSHA: Amendments Studied Over 500 Attend Third Annual CFIA Exposition Held in Toronto in April— Lawrence Moores  P Packaging Material (Laminations) Page Fence Distributors Named Sales Award Presented Pallet Covers (Griffolyn) Parisien, Rudy Perry, Phillip M. Custom Work Pays Off for Ohio Fence Dealer Well-Planned Promotions Pay Personal Look at the Ladies' Program— Wendy Asher Personal Sales Call Costs Rise Peterson, Gene Philadelphia—Wendy Asher Philadelphia—Wendy Research Fire Destroys Fencing Materials Firms Plan Venture with French Funding for Fencing Requested Growing "Fence" in Mindanao Luzon Fences Destroyed by Flood	May Feb. June Feb. Sept. Aug. Mar. Aug. June Feb. Sept. Aug. Mar. Feb. June Feb. Jan. Mar. Feb. Jan. Aug. Aug. Aug. Aug. Aug. Aug. Aug. Aug	49 40 34 36 17 49 30 35 50 23 21 15 17 34 21 15 40 44 44 46 44 44 48 77
Roberts, Hugh Wist, George J. SOSHA: Amendments Studied Over 500 Attend Third Annual CFIA Exposition Held in Toronto in April— Lawrence Moores  P Packaging Material (Laminations) Page Fence Distributors Named Sales Award Presented Pallet Covers (Griffolyn) Parisien, Rudy Perry, Phillip M. Custom Work Pays Off for Ohio Fence Dealer Well-Planned Promotions Pay Personal Look at the Ladies' Program— Wendy Asher Personal Sales Call Costs Rise Peterson, Gene Philladelphia—Wendy Asher Phillippines Ban on Log Export Relaxed Fire Destroys Fencing Materials Firms Plan Venture with French Funding for Fencing Requested Growing "Fence" in Mindanao Luzon Fences Destroyed by Flood Trade Fair Included Fence	May Feb. July July Mar. Aug. June Feb. Jan. Mar. Feb. June Feb. Jan. Aug. Feb. June Feb. June Feb. June Feb. June Feb. June Feb. Feb. Feb. Feb. Feb. Feb. Feb. Feb	49 40 33 34 36 17 49 30 35 50 23 21 15 40 44 44 46 48 37 47 47
Roberts, Hugh Wist, George J. SOSHA: Amendments Studied Over 500 Attend Third Annual CFIA Exposition Held in Toronto in April— Lawrence Moores  P Packaging Material (Laminations) Page Fence Distributors Named Sales Award Presented Pallet Covers (Griffolyn) Parisien. Rudy Perry, Phillip M. Custom Work Pays Off for Ohio Fence Dealer Well-Planned Promotions Pay Personal Look at the Ladies' Program— Wendy Asher Personal Sales Call Costs Rise Peterson, Gene Philadelphia—Wendy Asher Philipipines Ban on Log Export Relaxed Fire Destroys Fencing Materials Firms Plan Venture with French Funding for Fencing Requested Growing "Fence" in Mindanao Luzon Fences Destroyed by Flood Trade Fair Included Fence Public Market to be Fenced Steel One of Vital Industries International Fair Includes Fence	May Feb. Aug. July July Mar. Aug. June Feb. Sept. Aug. Mar. Feb. Jan. Mar. Feb. Jan. Aug. Feb. June Feb. June Sept. Sept. Sept.	49 40 33 34 36 17 49 30 35 50 23 21 15 17 34 21 15 40 44 46 46 44 48 37 47 47 47 47 47 47 47 47 47 47 47 47 47
Roberts, Hugh Wist, George J. SOSHA: Amendments Studied Over 500 Attend Third Annual CFIA Exposition Held in Toronto in April— Lawrence Moores  P Packaging Material (Laminations) Page Fence Distributors Named Sales Award Presented Pallet Covers (Griffolyn) Parisien. Rudy Perry, Phillip M. Custom Work Pays Off for Ohio Fence Dealer Well-Planned Promotions Pay Personal Look at the Ladies' Program— Wendy Asher Personal Sales Call Costs Rise Peterson, Gene Philadelphia—Wendy Asher Philipipines Ban on Log Export Relaxed Fire Destroys Fencing Materials Firms Plan Venture with French Funding for Fencing Requested Growing "Fence" in Mindanao Luzon Fences Destroyed by Flood Trade Fair Included Fence Public Market to be Fenced Steel One of Vital Industries International Fair Includes Fence	May Feb. Aug. July July Mar. Aug. June Feb. Sept. Aug. Mar. Feb. Jan. Mar. Feb. Jan. Aug. Feb. June Feb. June Sept. Sept. Sept.	49 40 33 34 36 17 49 30 35 50 23 21 15 17 34 44 44 44 48 37 47 44 44 43
Roberts, Hugh Wist, George J. Sobha: Amendments Studied Over 500 Attend Third Annual CFIA Exposition Held in Toronto in April— Lawrence Moores  P Packaging Material (Laminations) Page Fence Distributors Named Sales Award Presented Pallet Covers (Griffoyn) Parisien, Rudy Perry, Phillip M. Custom Work Pays Off for Ohio Fence Dealer Well-Planned Promotions Pay Well-Planned Promotions Pay Personal Look at the Ladies' Program— Wendy Asher Personal Sales Call Costs Rise Peterson, Gene Philadelphia—Wendy Asher Philippines Ban on Log Export Relaxed Fire Destroys Fencing Materials Firms Plan Venture with French Funding for Fencein Requested Growing "Fence" in Mindanao Luzon Fences Destroyed by Flood Trade Fair Included Fence Public Market to be Fenced Steel One of Vital Industries International Fair Includes Fence Phoenix Firm Specializes in Fencing Homes for Builders	May Feb. Aug. July July Mar. Aug. June Feb. Sept. Aug. Kar. Aug. Sept. June Feb. June Feb. June Feb. June Sept. June Sept. Aug. Feb. June Sept. Aug. Feb. June Sept. Aug. Feb. June Sept. Mar.	49 40 33 34 36 17 49 30 35 50 23 21 15 40 44 44 44 44 44 44 44 44 44 44 44 44
Roberts, Hugh Wist, George J. Sobha: Amendments Studied Over 500 Attend Third Annual CFIA Exposition Held in Toronto in April— Lawrence Moores  P Packaging Material (Laminations) Page Fence Distributors Named Sales Award Presented Pallet Covers (Griffoyn) Parisien, Rudy Perry, Phillip M. Custom Work Pays Off for Ohio Fence Dealer Well-Planned Promotions Pay Well-Planned Promotions Pay Personal Look at the Ladies' Program— Wendy Asher Personal Sales Call Costs Rise Peterson, Gene Philadelphia—Wendy Asher Philippines Ban on Log Export Relaxed Fire Destroys Fencing Materials Firms Plan Venture with French Funding for Fencein Requested Growing "Fence" in Mindanao Luzon Fences Destroyed by Flood Trade Fair Included Fence Public Market to be Fenced Steel One of Vital Industries International Fair Includes Fence Phoenix Firm Specializes in Fencing Homes for Builders	May Feb. Aug. July July Mar. Aug. June Feb. Sept. Aug. Kar. Aug. Sept. June Feb. June Feb. June Feb. June Sept. Mar. Jan.	49 30 35 50 23 21 15 17 34 49 30 35 50 23 21 15 40 44 44 48 37 47 47 47 47 47 47 47 47 47 47 47 47 47
Roberts, Hugh Wist, George J. Sobha: Amendments Studied Over 500 Attend Third Annual CFIA Exposition Held in Toronto in April— Lawrence Moores  P Packaging Material (Laminations) Page Fence Distributors Named Sales Award Presented Pallet Covers (Griffoyn) Parisien, Rudy Perry, Phillip M. Custom Work Pays Off for Ohio Fence Dealer Well-Planned Promotions Pay Well-Planned Promotions Pay Personal Look at the Ladies' Program— Wendy Asher Personal Sales Call Costs Rise Peterson, Gene Philadelphia—Wendy Asher Philippines Ban on Log Export Relaxed Fire Destroys Fencing Materials Firms Plan Venture with French Funding for Fencein Requested Growing "Fence" in Mindanao Luzon Fences Destroyed by Flood Trade Fair Included Fence Public Market to be Fenced Steel One of Vital Industries International Fair Includes Fence Phoenix Firm Specializes in Fencing Homes for Builders	May Feb. Aug. July July Mar. Aug. June Feb. Sept. Aug. Mar. Apr. Feb. June Feb. June Feb. June Feb. June Feb. June Feb. June Feb. The Sept. Mar. Jan. Feb. Feb. Feb. Feb. Feb. Feb. Feb. Feb	49 49 33 36 17 49 30 33 550 23 21 15 17 34 21 15 40 44 44 48 37 47 47 44 44 43 26 57
Roberts, Hugh Wist, George J. SOSHA: Amendments Studied Over 500 Attend Third Annual CFIA Exposition Held in Toronto in April— Lawrence Moores  P Packaging Material (Laminations) Page Fence Distributors Named Sales Award Presented Pallet Covers (Griffoyn) Parisien, Rudy Perry, Phillip M. Custom Work Pays Off for Ohio Fence Dealer Well-Planned Promotions Pay Well-Planned Promotions Pay Personal Look at the Ladies' Program— Wendy Asher Personal Sales Call Costs Rise Peterson, Gene Philadelphia—Wendy Asher Philippines Ban on Log Export Relaxed Fire Destroys Fencing Materials Firms Plan Venture with French Funding for Fencing Materials Firms Plan Venture with French Funding for Fencing Requested Growing "Fence" in Mindanao Luzon Fences Destroyed by Flood Trade Fair Included Fence Public Market to be Fenced Steel One of Vital Industries International Fair Includes Fence Phoenix Firm Specializes in Fencing Homes for Builders Plastic Tops for Pickup Trucks (Tonneau by Richard) Pipe Cutter with Roilers (Collins Ma- chinery) Peterson, Gene Plant & Equipment App: prinations De- Plant & Equipment App: prinations De-	May Feb. Aug. July July Mar. Aug. June Feb. Sept. Aug. Sept. June Feb. Sept. Mar. Feb. Sept. Feb. Sept. Feb. Sept. Feb. Sept.	49 30 35 50 23 21 15 40 49 30 35 50 22 40 44 44 44 46 44 44 44 43 47 47 47 44 44 44 45 57 50 50 50 50 50 50 50 50 50 50 50 50 50
Roberts, Hugh Wist, George J. SOSHA: Amendments Studied Over 500 Attend Third Annual CFIA Exposition Held in Toronto in April— Lawrence Moores  P Packaging Material (Laminations) Page Fence Distributors Named Sales Award Presented Pallet Covers (Griffoyn) Parisien, Rudy Perry, Phillip M. Custom Work Pays Off for Ohio Fence Dealer Well-Planned Promotions Pay Well-Planned Promotions Pay Personal Look at the Ladies' Program— Wendy Asher Personal Sales Call Costs Rise Peterson, Gene Philladelphia—Wendy Asher Philippines Ban on Log Export Relaxed Fire Destroys Fencing Materials Firms Plan Venture with French Funding for Fencing Materials Firms Plan Venture with French Funding for Fencing Materials Firms Plan Venture with French Funding for Fencing Requested Growing "Fence" in Mindanao Luzon Fences Destroyed by Flood Trade Fair Included Fence Public Market to be Fenced Steel One of Vital Industries International Fair Includes Fence Public Market to be Fenced Steel One of Vital Industries International Fair Includes Fence Phoenix Firm Specializes in Fencing Homes for Builders Plastic Tops for Pickup Trucks (Tonneau by Richard) Pipe Cutter with Roilers (Collins Ma- chinery) Peterson, Gene Plastics Recycler Sold	May Feb. Aug. July July Mar. Aug. June Feb. Feb. Feb. Feb. Feb. Feb. Feb. Feb	49 30 35 50 23 21 15 40 44 44 48 48 37 47 47 47 47 47 47 47 47 47 47 47 47 47
Roberts, Hugh Wist, George J. SOSHA: Amendments Studied Over 500 Attend Third Annual CFIA Exposition Held in Toronto in April— Lawrence Moores  P Packaging Material (Laminations) Page Fence Distributors Named Sales Award Presented Pallet Covers (Griffolyn) Parisien. Rudy Perry, Phillip M. Custom Work Pays Off for Ohio Fence Dealer Well-Planned Promotions Pay Personal Look at the Ladies' Program— Wendy Asher Personal Sales Call Costs Rise Peterson, Gene Philadelphia—Wendy Asher Philipipines Ban on Log Export Relaxed Fire Destroys Fencing Materials Firms Plan Venture with French Funding for Fencing Requested Growing "Fence" in Mindanao Luzon Fences Destroyed by Flood Trade Fair Included Fence Public Market to be Fenced Steel One of Vital Industries International Fair Includes Fence Phoenix Firm Specializes in Fencing Homes for Builders Plastic Tops for Pickup Trucks (Tonneau by Richard) Pipe Cutter with Rollers (Collins Ma- chinery) Peterson, Gene Plant & Equipment App: priations De- ctine Plast Executed	May Feb. Aug. July July Mar. Aug. June Feb. Sept. Aug. Mar. Apr. Aug. Sept. June Feb. June Sept. June Sept. June Feb. June Sept. Feb. May. Feb. June Feb. Feb. May. June Feb. Feb. May. June Feb. Feb. May. June Feb. May. May. May. May. May. May. May. May	49 30 35 50 23 115 17 34 21 15 40 44 44 44 44 44 43 26 57 50 21 32 33 33
Roberts, Hugh Wist, George J. SOSHA: Amendments Studied Over 500 Attend Third Annual CFIA Exposition Held in Toronto in April— Lawrence Moores  P Packaging Material (Laminations) Page Fence Distributors Named Sales Award Presented Pallet Covers (Griffolyn) Parisien. Rudy Perry, Phillip M. Custom Work Pays Off for Ohio Fence Dealer Well-Planned Promotions Pay Personal Look at the Ladies' Program— Wendy Asher Personal Sales Call Costs Rise Peterson, Gene Philadelphia—Wendy Asher Philipipines Ban on Log Export Relaxed Fire Destroys Fencing Materials Firms Plan Venture with French Funding for Fencing Requested Growing "Fence" in Mindanao Luzon Fences Destroyed by Flood Trade Fair Included Fence Public Market to be Fenced Steel One of Vital Industries International Fair Includes Fence Phoenix Firm Specializes in Fencing Homes for Builders Plastic Tops for Pickup Trucks (Tonneau by Richard) Pipe Cutter with Rollers (Collins Ma- chinery) Peterson, Gene Plant & Equipment App: priations De- ctine Plast Executed	May Feb. Aug. July July Mar. Aug. June Feb. Sept. Aug. Mar. Apr. Aug. Sept. June Feb. June Sept. June Sept. June Feb. June Sept. Feb. May. Feb. June Feb. Feb. May. June Feb. Feb. May. June Feb. Feb. May. June Feb. May. May. May. May. May. May. May. May	49 30 35 50 23 21 15 17 34 44 44 48 37 47 47 47 47 47 47 47 47 47 47 47 47 47
Roberts, Hugh Wist, George J. SOSHA: Amendments Studied Over 500 Attend Third Annual CFIA Exposition Held in Toronto in April— Lawrence Moores  P Packaging Material (Laminations) Page Fence Distributors Named Sales Award Presented Pallet Covers (Griffolyn) Parisien. Rudy Perry, Phillip M. Custom Work Pays Off for Ohio Fence Dealer Well-Planned Promotions Pay Personal Look at the Ladies' Program— Wendy Asher Personal Sales Call Costs Rise Peterson, Gene Philadelphia—Wendy Asher Philipipines Ban on Log Export Relaxed Fire Destroys Fencing Materials Firms Plan Venture with French Funding for Fencing Requested Growing "Fence" in Mindanao Luzon Fences Destroyed by Flood Trade Fair Included Fence Public Market to be Fenced Steel One of Vital Industries International Fair Includes Fence Phoenix Firm Specializes in Fencing Homes for Builders Plastic Tops for Pickup Trucks (Tonneau by Richard) Pipe Cutter with Rollers (Collins Ma- chinery) Peterson, Gene Plant & Equipment App: priations De- ctine Plast Executed	May Feb. Aug. July July Mar. Aug. June Feb. Sept. Aug. Mar. Apr. Aug. Sept. June Feb. June Sept. June Sept. June Feb. June Sept. Feb. May. Feb. June Feb. Feb. May. June Feb. Feb. May. June Feb. Feb. May. June Feb. May. May. May. May. May. May. May. May	49 30 35 50 23 21 15 17 34 49 30 550 23 21 15 40 44 44 44 44 44 47 47 47 47 44 47 47 47
Roberts, Hugh Wist, George J. SOSHA: Amendments Studied Over 500 Attend Third Annual CFIA Exposition Held in Toronto in April— Lawrence Moores  P Packaging Material (Laminations) Page Fence Distributors Named Sales Award Presented Pallet Covers (Griffolyn) Parisien. Rudy Perry, Phillip M. Custom Work Pays Off for Ohio Fence Dealer Well-Planned Promotions Pay Personal Look at the Ladies' Program— Wendy Asher Personal Sales Call Costs Rise Peterson, Gene Philadelphia—Wendy Asher Philipipines Ban on Log Export Relaxed Fire Destroys Fencing Materials Firms Plan Venture with French Funding for Fencing Requested Growing "Fence" in Mindanao Luzon Fences Destroyed by Flood Trade Fair Included Fence Public Market to be Fenced Steel One of Vital Industries International Fair Includes Fence Phoenix Firm Specializes in Fencing Homes for Builders Plastic Tops for Pickup Trucks (Tonneau by Richard) Pipe Cutter with Rollers (Collins Ma- chinery) Peterson, Gene Plant & Equipment App: priations De- ctine Plast Executed	May Feb. Aug. July July Mar. Aug. June Feb. Sept. Aug. Mar. Apr. Aug. Sept. June Feb. June Sept. June Sept. June Feb. June Sept. Feb. May. Feb. June Feb. Feb. May. June Feb. Feb. May. June Feb. Feb. May. June Feb. May. May. May. May. May. May. May. May	49 34 36 17 49 30 35 50 21 15 40 44 44 44 44 48 37 47 47 47 47 47 47 47 47 47 4
Roberts, Hugh Wist, George J. SOSHA: Amendments Studied Over 500 Attend Third Annual CFIA Exposition Held in Toronto in April— Lawrence Moores  P Packaging Material (Laminations) Page Fence Distributors Named Sales Award Presented Pallet Covers (Griffolyn) Parisien, Rudy Perry, Phillip M. Custom Work Pays Off for Ohio Fence Dealer Well-Planned Promotions Pay Personal Look at the Ladies' Program— Wendy Asher Personal Sales Call Costs Rise Peterson, Gene Philadelphia—Wendy Asher Philippines Ban on Log Export Relaxed Fire Destroys Fencing Materials Firms Plan Venture with French Funding for Fencing Requested Growing "Fence" in Mindanao Luzon Fences Destroyed by Flood Trade Fair Included Fence Public Market to be Fenced Steel One of Vital Industries International Fair Includes Fence Phoenix Firm Specializes in Fencing Homes for Builders Plastic Tops for Pickup Trucks (Tonneau by Richard) Pipe Cutter with Rollers (Collins Machinery) Peterson, Gene Plastics Recycler Sold	May Feb. Aug. July July Mar. Aug. June Feb. Sept. Aug. Mar. Apr. Aug. Sept. June Feb. June Sept. June Sept. June Feb. June Sept. Feb. May. Feb. June Feb. Feb. May. June Feb. Feb. May. June Feb. Feb. May. June Feb. May. May. May. May. May. May. May. May	49 34 36 17 49 30 35 50 21 15 17 34 41 44 44 44 44 43 43 44 44 44 43 56 57 50 21 31 31 31 31 31 31 31 31 31 3

Pool Construction Declines: Increase Predicted	June 6	
Pope & Talbot		
Plans Modernization	May 36 Mar. 34	
Sawmill Output Increased	Aug. 37	
Post-Erecting Procedures Discussed & Analyzed—Wayne Culver	Sept. 28	
Post Sighter (Techno Truck)	July 55	
Powder Coating Conference Date Set Powder Coatings Corp. Adds Facility	July 38	
Price. Forrest W	Feb. 40 May 35	
Price, Forrest W	May 34	
Publisher's Memo Considerable Reader Interest Shown	Aug. 4	
Market Survey & Reader Service Card .	July 4	
Reflections on the IFIA Convention . What a Difference a Year Can Make	Apr. 4 Sept. 6	
Purchasing Law		
Confirm the Facts on Oral Pacts Purchasing Power Compared with '60's .	Aug. 18 July 34	
Parchasing Power Compared with 30 3.	oury 54	
R		
Railing System, Aluminum (Construction		
Specialties)	June 48	
Outstanding Retailer, 1975	Apr. 34	
Recovery to Last a Year	Aug. 30	
Recreational Equipment (American Play- World)	June 48	
World) Remodeling Market Is Booming	Sept. 32	
Roc-Lite Appoints Sales Agent	Mar. 34 Sept. 23	
Rust Inhibitor, Spray (Alvin)	Feb. 51	
p		
S		
Safety Building Materials Studied	Feb. 40	
Liskey Addresses CLFMI	Sept. 27	
Safety Stressed at National Plant Engi-	Feb. 23	
neering & Maintenance Conference	Apr. 44	
Triple-Corrugated Guardrail Developed and Tested	Feb. 9	
and Tested	Mar. 34	
Sales & Marketing Executives Name Price Top Salesman	May 35	
Saw & Drill, Gas-Powered (Piston Powered)	Mar. 50	
Sawmill Output Increased	Mar. 34	
Schomp, Gerald Ireland: A Look at Pre-War Handmade		
Gates Stone Fences: Centuries-Cld Legacy of	Aug. 28	
Practicality & Beauty	July 26	
Schwartz, Gerald L	Sept. 21	
Security Conference Set	Sept. 46	
Selling Farm Fence: Suppliers Serving	Jan. 30	
Eight States Interviewed	May 7	
tion Seminar	July 29	
Selling Residential Fences—Convention Seminar	May 26	
Seminar/Workshop Held in New Orleans	Jan. 20	
-Lawrence Moores Seminars to Stress Profits	Feb. 34	
	Apr. 60	
Systems)	June 34	
Shupe, Benson P	Sept. 20	
Eases Exchange Control	July 46	
Fencing Costs Escalate	Jan. 47 May 40	
Slide-Gate Operator (Stanley-Vemco)	Aug. 42	
Snips, All-Purpose (Stanley Works)	June 48	
Sound-Barrier System (Herbst Bros.) South American Installation Methods .	June 44	
Southeast Asia Asian Steel Industry Discussed	June 45	
Spain		
Auxiliary Businesses Noted Barbed Wire: An Asset in War	Jan. 48	
Chain Link Fabric Imports Drop	Jan. 48	
Specifications	Jan. 48 June 44	
Basic Rural Right-of-Way Fence	June 44	
Basic Rural Right-of-Way Fence Farm Fence Construction		
Farm Fence Construction	June 44 July 32	
Farm Fence Construction Stanley-Vemco: New Name for Vemco Products Stanlers	June 44 July 32 May 13 Mar. 36	
Farm Fence Construction Stanley-Vemco: New Name for Vemco Products Stanlers	June 44 July 32 May 13 Mar. 36	
Farm Fence Construction Stanley-Vemco: New Name for Vemco Products Staplers Fencing (Ingram) Heavy-Duty (Douglas Homs) Heavy-Duty (Duo-Fast)	June 44 July 32 May 13 Mar. 36	
Farm Fence Construction Stanley-Vemco: New Name for Vemco Products Staplers Fencing (Ingram) Heavy-Duty (Douglas Homs) Heavy-Duty (Duo-Fast) Steel Imports: Drastic Drop in 1975	June 44 July 32 May 13 Mar. 36 Jan. 62 June 50 July 54 Apr. 41	
Farm Fence Construction Stanley-Vemco: New Name for Vemco Products Staplers Fencing (Ingram) Heavy-Duty (Douglas Homs) Heavy-Duty (Duo-Fast) Steel Imports: Drastic Drop in 1975	June 44 July 32 May 13 Mar. 36 Jan. 62 June 50 July 54 Apr. 41 Apr. 44	
Farm Fence Construction Stanley-Vemco: New Name for Vemco Products Staplers Fencing (Ingram) Heavy-Duty (Douglas Homs) Heavy-Duty (Duo-Fast) Steel Imports: Drastic Drop in 1975 Price Hikes Advocated Products Displayed Service Center for Energy-Related In-	June 44 July 32 May 13 Mar. 36 Jan. 62 June 50 July 54 Apr. 41 Apr. 44 Aug. 33	
Farm Fence Construction Stanley-Vemco: New Name for Vemco Products Staplers Fencing (Ingram) Heavy-Duty (Douglas Homs) Heavy-Duty (Duo-Fast) Steel Imports: Drastic Drop in 1975 Price Hikes Advocated Products Displayed Service Center for Energy-Related Industries Opens	June 44 July 32 May 13 Mar. 36 Jan. 62 June 50 July 54 Apr. 41 Apr. 44 Aug. 33 July 41	
Farm Fence Construction Stanley-Vemco: New Name for Vemco Products Staplers Fencing (Ingram) Heavy-Duty (Douglas Homs) Heavy-Duty (Duo-Fast) Steel Imports: Drastic Drop in 1975 Price Hikes Advocated Products Displayed Service Center for Energy-Related Industries Opens Shipments to Increase Stone Fences: Centuries-Old Legacy of	June 44 July 32 May 13 Mar. 36 Jan. 62 June 50 July 54 Apr. 41 Apr. 44 Aug. 33	
Farm Fence Construction Stanley-Vemco: New Name for Vemco Products Staplers Fencing (Ingram) Heavy-Duty (Douglas Homs) Heavy-Duty (Duo-Fast) Steel Imports: Drastic Drop in 1975 Price Hikes Advocated Products Displayed Service Center for Energy-Related Industries Opens Shipments to Increase Stone Fences: Centuries-Old Legacy of Practicality and Reauty-Gerald	June 44 July 32 May 13 Mar. 36 Jan. 62 June 50 July 54 Apr. 41 Apr. 44 Aug. 33 July 41 May 35	
Farm Fence Construction Stanley-Vemco: New Name for Vemco Products Staplers Fencing (Ingram) Heavy-Duty (Douglas Homs) Heavy-Duty (Duo-Fast) Steel Imports: Drastic Drop in 1975 Price Hikes Advocated Products Displayed Service Center for Energy-Related Industries Opens Shipments to Increase Stone Fences: Centuries-Old Legacy of Practicality and Reauty-Gerald	June 44 July 32 May 13 Mar. 36 Jan. 62 June 50 July 54 Apr. 41 Apr. 44 Aug. 33 July 41 May 35	
Farm Fence Construction Stanley-Vemco: New Name for Vemco Products Staplers Fencing (Ingram) Heavy-Duty (Douglas Homs) Heavy-Duty (Duo-Fast) Steel Imports: Drastic Drop in 1975 Price Hikes Advocated Products Displayed Service Center for Energy-Related Industries Opens Shipments to Increase Stone Fences: Centuries-Old Legacy of	June 44 July 32 May 13 Mar. 36 Jan. 62 June 50 July 54 Apr. 41 Apr. 44 Aug. 33 July 41 May 35	

## INDEX

Jan.	50
Mar.	42
Mar.	46
lan	50
iviay	44
	40
reb.	40
June	42
Feb.	48
Apr.	50
Apr.	50
wildy	**
hilv	43
July	40
ledy	12
	-
Aug.	39
	Mar. Jan. May Mar. Feb. June Feb.



Hazard Analysis of Playground Equipment (Pub. Documents Distrib. Cntr.)	June	42	Protection for Workers in Imminent Danger Guide (U.S. Gov't. Printing Off.)		10
Heavy-Duty Tools for Contractors & Industry (Milwaukee Electric Tool) History of the Metric System Con-	Sept.	45	Rack System for Small & Medium Storage Areas (American Chain &	Mar.	42
troversy in the U.S. (Pub. Documents Distrib. Cntr.)	June	42	Cable)	July	43
Home Security Starts at Your Door (Natl. Bur. of Standards)	June	42	Area & 3 Small Towns (Forest Service, U.S. Dept. of Agric.)	Jan.	52
How to Make a Fortune in the Fence	ound		Retail Stores Guide (Star)	Apr.	51
Business (Northland Fence Prods.) Inflation & Unemployment Report (U.S.	Apr.		Sales/Service Center Guide (Star) SBA Loans for OSHA Compliance (U.S.	Apr.	51
Gov't. Printing Office)	Mar. Jan.		Gov't. Printing Off.)	Apr.	
Kee Klamp System of Pipe Construction (Kee Klamps)	Jan.	50	Hoist (Dresser)	June Sept.	43
Krinkiglas Booklet (Dimensional Plastics)	Apr.	51	Sideloader Trucks-Bulletin 1038 (Ray- mond)	Aug.	
Lug-All Catalog Sheet (Lug-All) Maintenance-Free Fencing (Fornells	Feb.		Sign Selection Guide 76-K (Seton Name Plate)	July	
Prods.)	Aug.	39	Solving OSHA Problems (N.Y. State Off. of Public Information)	Mar.	
Prods.) Manufacturers' Agents' 1976 Guide (Manufacturers' Agent Pub. Co.)	July	42	Stock Location Systems & Layout Diagrams (Physical Distrib, Bookstore)		
The Market for Wood Picnic Structures (Forest Service, U.S. Dept. of Agric.)	Jan.	52	Storage Product Selection Guide (Lewi-	Sept.	
Masonry Anchors (Construction Prods. Div., USM)	Jan.	52	systems-Menasha)	Apr. Aug.	
Materials on Practical Aspects of Ex- ploring International Licensing & In-			Structural Designs & Load Values (Simpson)	Feb.	48
vesting (Pub. Documents Distrib. Cntr.)	June	42	Study of Steel Prices (Pub. Documents Distrib. Cntr.)	June	42
Metal—The Creative Material for Home Projects (Medalist Redi-Bolt)	Sept.		Supplement to Energy-Saving Handbook (U.S. Gov't. Printing Off.)	July	
Metric Conversion Chart (Roy G. Scarfo)	June		Supplies to Assist in Meeting OSHA Regulations (Interex)	June	
Metric Manual (J. J. Keller)	Aug. Jan.	38	Surveying Instruments & Field Equip-		
Metric System (J. J. Keller) Mortars, Castables & Mixes (Car-			ment Guide (Warren-Knight) System for Classifying Wood-Using In-	June	43
borundum) Motor Vehicle Facts & Figures '76	Feb.		dustries & Recording Statistics (U.S. Dept. of Agric.)	Jan.	52
(Motor Vehicle Mfgs. Assn.) New Opportunities for Wholesaler-Dis-	Sept.	44	Tubing, Bars & Shapes (Julius Blum) Typical Questions & Answers on Fire-	Jan.	
tributors to Increase Profits (Natl. Assn. of Wholesalers-Distributors)	Aug.	38	Retardant Treated Wood (Koppers) Vinyl-Coated Aluminized Fence Fabric	Apr.	50
No-Fil Garnet Finishing Paper Booklet (Norton)	Mar.	44	Guide (American Chain & Cable) Why Narrow Aisles? (Raymond Corp.)	June May	
Ornamental Screening (Julius Blum) . Painting Galvanized Steel (Zinc Insti-	May	44	Wire Products Catalog (U.S. Steel) Wood Handbook: Wood as an Engineer-	Sept.	
tute) Patterns of Burglary (U.S. Gov't. Printing	Jan.	52	ing Material (U.S. Gov't. Printing Off.) . Working with Your Bank (Natl. Assn. of	Mar.	42
Off.) Personalize Your Wide-Open Space	Mar.	42	Wholesaler-Distributors)	June	42
(Potlatch)	Aug.	38	for All Industries (Jarke)	Jan.	
Precision Cast Pulleys Bulletin (Hell-			Trailer, Utility (IRD)	Aug. Apr.	54
Pre-Painting Extends the Life of Gal-	July		Transit/Level, Electronic (Omega Instrument)	Sept.	46
vanized Steel (Zinc Institute) Pressure Treatments Help Wood Serve			Triple-Corrugated Guardrail Developed & Tested	Feb.	
You Longer (Koppers)	Apr.	50	Truck, Fork-Lift (Champ)	Mar.	52
Safety & Health (U.S. Gov't. Printing Off.)	Mar.	42	What Is the Life Expectancy of a Lift- Truck?—Vern Koelling	Aug.	25
Storage Systems, Horizontal (Jarke) Storage Systems, Small Item (Acco) .	Feb. Mar.	50	U		
Studied Use of Standard Devices—Dave Kaiser	Mar.	19	U.S. Government		
Studies Focus on Wire Industry Problems	Feb.	32	Metric Legislation Board Established U.S.S.R.	Feb.	38
Moderate Growth Seen for Forest Products	Mar.	30	Soviet Union Fencing Boom U.S. Steel Predicts Increase in Steel	June	46
Surveys Assessing the Mood of the Industry	Apr.	28	Shipments Utility Cutter, Center Cut (H. K. Porter)	May Jan.	
Eighteenth Annual Manufacturer, Dis- tributor & Dealer Market Survey	July	9		ou.	-
Forecast Survey for 1977 Pool Construction Declines; Increase	Sept.	11	V		
Predicted	June	6	Variety, the Key to Sales—Sherman Grant	Mar.	
	May		Vemco Products Changes Name Vietnam	Mar.	
т			Saigon City Hall Fence Torn Down Vises, Cast-Iron (Allis-Chalmers)	Feb. Jan.	
Table, Cutting (Tapco)	July	54	Washington Office of CLFMI Opened . Wax Bridge Being Built	Apr. Jan.	36
Taiwanese Trade Mission to Visit S. E.	Aug.	37	Well-Planned Promotions Pay—Phillip M. Perry	Mar.	
Asia	Aug.		What Is the Life Expectancy of a Lift- Truck?—Vern Koelling		
Tornado Fence Co. Uses Ads to Spur Sales & Promote Growth			Whitman, George W.—American History	Aug.	
Trade Literature		20	Through Fencing Wholesale-Retail Firm Emphasizes Service—Wayne Culver	July	
Arm Carrier Clamps Leaflet (Allis- Chalmers)	May	44	Wilson, Gioria	may	40
Aut-O-Dor Electric Operators Catalog (Richards-Wilcox)	Jan.	50	Winge Honored by ASTM Comm. F-14	Apr. Mar.	51
Bacterial Growth on Building Material Surfaces (Alliancewell)	Feb.	40	Wire Industry Problems Studied Wire Rods Deficit Seen	Feb. Jan.	
Basic Guide to Exporting (Pub. Docu- ments Distrib. Cntr.)	June	42	Witteveen Posthumously Named CFIA Member of the Year	June	
Bulk & Wet/Dry Vacuum Cleaners (Cat- alog 89) (Shop-Vac)			Woman Cited for Construction Career Woodruff, Don	May Sept.	40
Cantilever Racks Catalog (Artco) Caterpillar Lift Trucks Catalog (Tow-	Feb.		Woodworking Machinery Mfgs. of America		
motor)	Jan.	50	Discuss Product Liability Express Cautious Outlook	May Feb.	
Used in Farm Structures (Forest Service, U.S. Dept. Agriculture)		52	Plan Meeting	Apr. Feb.	42
Checklist of Legally Permitted Pre- Employment Questions (Am. Assn. of			Workbench, Mobile (Techno Truck) Zinc-Iron-Phosphate Coating Process	May	
Nurserymen)		50	for Metals	July	38

